

Note: The following report is an English translation of the Japanese-language original.

Financial Results for the Six Months Ended September 30, 2020

November 10, 2020

Japan Petroleum Exploration Co., Ltd.

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Masahiro Fujita

Representative Director and President, Chief Executive Officer

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- ■. Revised Financial Forecasts for the Fiscal Year Ending March 31, 2021

Michiro Yamashita

Director, Managing Executive Officer

Note) These charts will be also used as the explanatory material in the financial briefing to beheld on November 11, 2020.



I. Financial Highlights and Business Overview

Financial Highlights and Shareholder Return

■ FY3/21 1-2Q Results (Year-on-Year)

✓ Despite starting electricity sales aligned to the operation commencement of the Fukushima Natural Gas Power Plant*, profits declined due to a significant drop in crude oil prices and a decline in sales volume by the COVID-19 pandemic.

(Billion Yen)	FY3/20 1-2Q (a)	FY3/21 1-2Q (a)	Change
Net sales	162.3	98.1	-64.2 -40%
Operating profit (loss)	7.7	-6.2	-14.0 -
Ordinary profit (loss)	13.6	-6.8	-20.4 -
Profit (loss) attributable to owners of parent	12.0	-6.9	-19.0 -

■ FY3/21 Full Year Forecast Revision (vs. Aug.11 Forecasts)

✓ Profits are expected to improve due to increase in sales prices and sales volumes of diluted bitumen, and decrease in foreign exchange losses.

(Billion Yen)	Aug. 11, 2020 (f)	Nov. 10, 2020 (f)	Change	
Net sales	219.9	208.0	-11.8	-5%
Operating loss	-7.7	-5.3	+2.3	-
Ordinary loss	-5.4	-2.4	+2.9	-
Loss attributable to owners of parent	-6.5	-1.9	+4.6	-

■ Shareholder Return

✓ Annual dividend forecast for the fiscal year ending March 31, 2021 remains unchanged at 50 JPY per share (25 JPY at the interim and 25 JPY at the year-end)



FY3/21 Current Progress on Main Business

■ Business development : □ Growth investment / ● Demonstration or Examination phase : ○ Growth investment

E&P Business

[Maintain and Increase domestic production volume]

■ Shallow Reservoir of Yufutsu Oil and Gas Field at Hokkaido: <u>Crude oil production started in June, 2020</u>

[Develop overseas E&P projects and improve profitability]

■ Garraf Oil Field in Iraq: Temporarily suspended operations due to the COVID-19 (Production resumed in July)



- > The plateau production target of 230,000 barrels per day at the Iraqi Garraf Field is not expected at the end of 2020.
- > The development schedule for U.K. North Sea Seagull Field (scheduled to begin production at the end of 2021) may be affected.
- > Considering investments to current projects and reviewing overseas portfolio, taking market conditions such as crude oil prices into account.

Infrastructure/Utility Business

[Solid business foundation against oil price volatility]

- Fukushima Natural Gas Power Plant*: <u>Commenced commercial operation in August.</u>
 - The second phase construction of Soma LNG terminal such as No. 2 LNG tank and additional gasification facility: <u>Transferred the full-scale operation in August.</u>

[Renewable energy development]

□ Large-scale offshore wind power generation in Japan: Participated in consortiums, including north Akita, Akita central, and offshore Yuza of Yamagata, which are under preparation for the public tender



> Despite the temporary decline in domestic gas demands mainly by the COVID-19, the I/U business itself will be able to secure a certain profits by flexible LNG procurement and additional electricity sales.

New Business Development

[New business model construction]

O Early-introduction of LNG-fuel trucks: Launched local industrial study groups at Hokkaido and Tohoku in September.

Note) *Operated by Fukushima Gas Power Co., Ltd., which is invested by 5 companies as partners, including JAPEX (33% share)



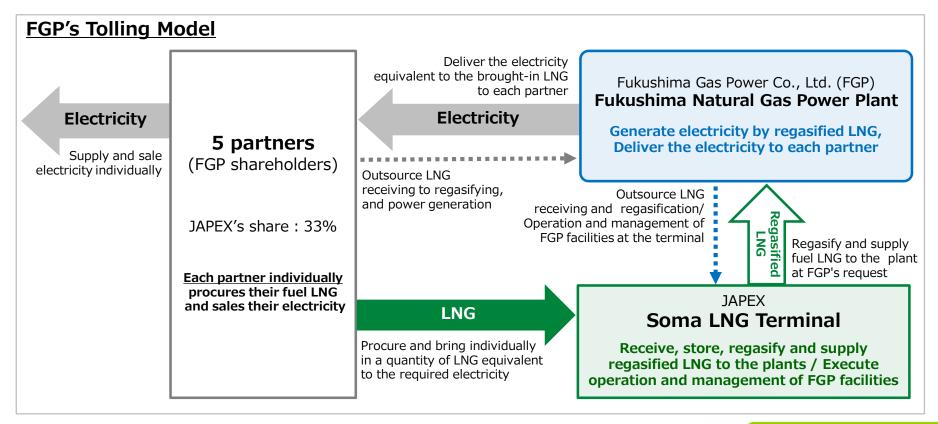
Electricity: Sales Start from the Power Plant at Soma

Significance of the project

- ✓ Stable and flexible supply of environmental-friendly electricity generated by LNG as a fuel.
- ✓ Contribution to the Fukushima Innovation Coast Initiative and the economic and industrial development of the surrounding area.

Contribution to profit

- ✓ Began the electricity sales as a solid business foundation against oil price volatility.
- ✓ Revenue by the tolling model-based commissioned operation, such as receiving, regasifying, and supplying LNG as a fuel of the power generation.



FY3/21 Current Progress on Main ESG Challenges

E Environment

[Contribution to the Low-carbonization]

- ✓ Listed in the "Zero-Emission Challenge Companies" by METI in October.
 - Nominated JAPEX's activities on the "CCUS R&D and development and demonstration project" and "R&D of supercritical geothermal power generation technology" commissioned by NEDO (New Energy and Industrial Technology Development Organization)

S Social

[Stable Energy Supply]

- ✓ [To COVID-19] Introduced a non-contact cargo handling at the Soma LNG Terminal since April.
 - A temporary procedure to reduce interpersonal contacts ensuring safety, when receiving LNG from an ocean-going vessel to a terminal

[Developing a Rewarding work environment]

- √ [To COVID-19] Trial and expanding "new normal" workstyle since April.
 - Expanded working-from-home system, temporarily abolished core hours of the flex-time working
 - Enhanced a remote access environment and recommended online meetings with inside and outside
 - Installed a guidelines for active communication between in offices and at home
- ✓ Establishment of the "JAPEX Health Management Declaration" in October.
 - · Clarified the health improvement of employees and their families as a management challenge

G Governance

[Strengthen Corporate Governance Structure]

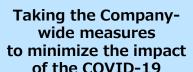
- ✓ Increased the number of independent directors, shortened the term of office of directors, and revised the executive compensation plan in June.
 - Increasing the number of independent directors from 3 to 4, the ratio of independent directors is more than 1/3 of all directors

[Enhance Governance]

✓ Participated in the "United Nations Global Compact" in May.

[Risk Management]

- ✓ [To COVID-19] Applied the business continuity structure against the COVID-19 since February.
 - Based on the existing business continuity plan, appropriate review is undertaken such as the company-wide and thoroughly measures for preventing infection, and the communication/decision-making process.



Continuing usual operations in domestic oil and gas fields and gas supply facilities



II. Financial Results for the Six Months Ended September 30, 2020

E&P Business Sales for 1-2Q FY3/21 (Year-on-Year)

Net sales : Million Yen		FY3/20	1-2Q(a)	FY3/21 1-2Q(a)		Cł	nange
		Sales volume	Net sales	Sales volume	Net sales	Sales volume	Net sales
E&P Business	-	-	93,417	-	37,547		1 -55,870 -60%

(Breakdown)

Crude oil		1,469	68,902	1,126	28,452		-343	-23%	-40,450	-59%
Crude oil - Japan		147	7,371	138	3,726		-9	-6%	-3,645	-49%
Crude oil - overseas*1	Thousand KL	629	28,719	187	4,701	2	-442	-70%	-24,017	-84%
Purchased crude oil		692	32,812	800	20,024		+107	+16%	3 -12,787	-39%
Diluted bitumen*2		838	23,385	613	7,757	4	-224	-27%	-15,627	-67%
Natural Gas - Overseas*3	Million M3	212	1,129	229	1,336		+16	+8%	+207	+18%

Main factors for change

- ① Decrease in sales volume and price of crude oil (overseas), and sales price of purchased crude oil and diluted bitumen.
- ② Decrease in sales volume and price of crude oil from Garraf Oil Field in Iraq.
- ③ Decrease in sales price of purchased crude oil from SODECO.
- ④ Decrease in sales price and sales volume, due to the reduction in production of diluted bitumen at the Hangingstone Lease in Canada.



^{*1} Including the amounts of 3 overseas subsidiaries (Japex Garraf Ltd., JAPEX Montney Ltd. and Japex (U.S.) Corp.)

^{*2} Royalty is excluded in the net sales and price of diluted bitumen

^{*3} Including the volume of 2 overseas subsidiaries (JAPEX Montney Ltd. and Japex (U.S.) Corp.)

I/U Business Sales for 1-2Q FY3/21 (Year-on-Year)

Net sales : Million Yen		FY3/20 1-2Q(a)		FY3/21 1-2Q(a)		Change		
		Sales volume	Net sales	Sales volume	Net sales	Sales volume	Net sales	
Infrastructure / Utility Business			40,303	-	43,982		1 +3,679 +9%(

(Breakdown)

Natural Gas - Japan	Million M3	533	28,232	520	25,059	2	-12	-2%	-3,173	-11%
- Produced in Japan		270	-	216	-		-53	-20%	-	-
LNG	Thousand Ton	149	10,319	94	6,475	3	-54	-36%	-3,843	-37%
Electricity	Million kWh	1	72	1,274	10,042	4 +	1,272 +	70,599%	+9,969	+13,796%
Others*1	-	-	1,679	-	2,405		-	-	+725	+43%

Main factors for change

- ① Increase in electricity sales volume and revenue of commissioned regasification of LNG.
- ② Decrease in sales price and decrease in sales volume, mainly due to the economic stagnation by COVID-19.
- ③ Decrease in sales volume.
- ④ Increase in electricity sales volume, due to the commercial operation commencement of the Fukushima Natural Gas Power Plant.



^{*1} Including the revenue from contracted transportation of natural gas and commissioned regasification of LNG

1-2Q FY3/21 Results (Year-on-Year)

Million Yen	FY3/20 1-2Q (a)	FY3/21 1-2Q (a)	Change
Net sales	162,346	98,127	-64,219 -40%
Gross profit	23,101	8,884	-14,217 -62%
Operating profit (loss)	7,730	-6,271	-14,001 -%
Ordinary profit (loss)	13,636	-6,837	-20,473 -%
Profit (loss) attributable to owners of parent	12,069	-6,975	-19,045 -%

Oil Price, Exchange Rate and Sales Price

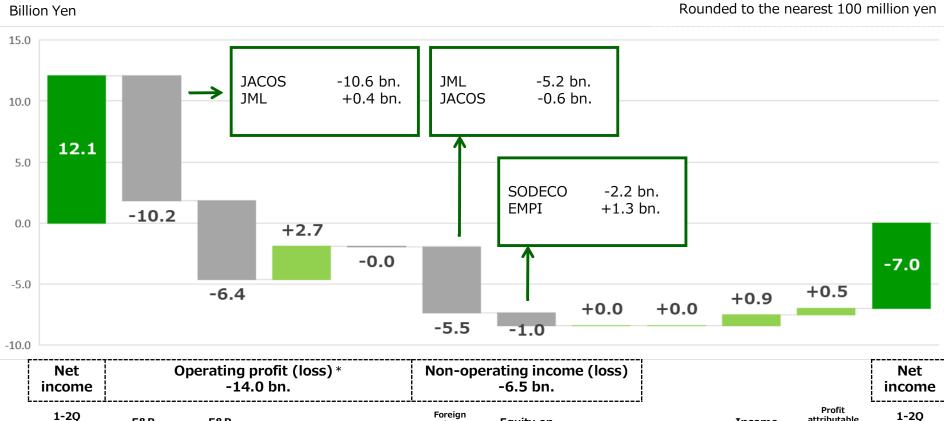
		FY3/20 1-2Q (a)	FY3/21 1-2Q (a)	Change
WTI	UCD/bbl	57.51	39.59	-17.92
Crude oil price (CIF)	USD/bbl	69.13	38.11	-31.02
Exchange rate	JPY/USD	109.78	107.46	-2.32
JACOS Diluted bitumen*1	USD/bbl	41.20	18.64	-22.57
JML Natural gas*2	CAD/mcf	1.82	2.09	+0.28

^{*1} Diluted bitumen sales price of Japan Canada Oil Sands Ltd. (Excl. Royalty)



^{*2} Natural gas sales price of JAPEX Montney Ltd. (Excl. Royalty)

Analysis of 1-2Q FY3/21 Net Income Result (Year-on-Year)



1-2Q FY3/20	E&P overseas	E&P Japan	I/U	Others	Foreign exchange gains and	Equity on earnings	Others	Extraordinary income	Income taxes	i Profit attributable to non- controlling	1-2Q FY3/21
1-2Q FY3/20(a)	2.2	11.9	-2.7	-3.7	1.5	4.4	0.0	-0.0	1.5	interest 0.0	(a)
1-2Q FY3/21(a)	-8.0	5.5	-0.0	-3.7	-4.0	3.4	0.0	-0.0	0.6	-0.5	

^{*} The amounts in the operating income breakdown by business segment are the figures for the Group's internal management



Ⅲ. Revised Financial Forecasts for the Fiscal Year Ending March 31, 2021

E&P Business Sales Forecasts for FY3/21 (vs Aug. 11 Forecasts)

Net sales : Million Yen			ous <mark>(f)</mark> 1, 2020		Revised(f) Nov. 10, 2020		hange
		Sales volume	Net sales	Sales volume	Net sales	Sales volume	Net sales
E&P Business	-	-	84,379	-	76,872		① -7,506 -9%

(Breakdown)

Crude oil		2,529	63,771	2,117	53,840		-412	-16%	-9,930	-16%
Crude oil - Japan		319	8,980	301	8,176		-18	-6%	-803	-9%
Crude oil - overseas*1	Thousand KL	709	16,858	548	13,280	2	-160	-23%	-3,578	-21%
Purchased crude oil		1,500	37,932	1,266	32,384	3	-233	-16%	-5,548	-15%
Diluted bitumen*2		1,273	17,807	1,303	20,142	4	+29	+2%	+2,334	+13%
Natural Gas - Overseas*3	Million M3	498	2,800	489	2,889		-9	-2%	+89	+3%

Main factors for change

- ① Decrease in sales volume of crude oil (overseas) and purchased crude oil
- 2 Decrease in sales volume of crude oil from Garraf Oil Field in Iraq
- 3 Decrease in sales volume of purchased crude oil from SODECO
- 4 Increase in sales volume and price of diluted bitumen from the Hangingstone Lease in Canada



^{*1} Including the amounts of 3 overseas subsidiaries (Japex Garraf Ltd., JAPEX Montney Ltd. and Japex (U.S.) Corp.)

^{*2} Royalty is excluded in the net sales and price of diluted bitumen

^{*3} Including the volume of 2 overseas subsidiaries (JAPEX Montney Ltd., and Japex (U.S.) Corp.)

I/U Business Sales Forecasts for FY3/21 (vs Aug. 11 Forecasts)

Net sales : Million Y	(on	Previous <mark>(f)</mark> Aug. 11, 2020		Revised <mark>(f)</mark> Nov. 10, 2020			Ch	ange	
Net sales . Million Ten		Sales volume	Net sales	Sales volume	Net sales	Sales volume		Net sales	
Infrastructure / Utility Business	-	-	91,725	-	93,454	-	-	1 +1,728	+2%
Breakdown									
Natural Gas - Japan	Million M3	1,125	49,330	1,115	49,262	-10	-1%	-68	-0%
- Produced in Japan		482	-	489	-	+6	+1%	-	-
LNG	Thousand Ton	291	15,796	284	16,055	-6	-2%	+258	+2%
Electricity	Million kWh	2,867	22,055	2,955	23,474	2 +87	+3%	+1,419	+6%
Others*1	-	-	4,542	_	4,662	_	_	+119	+3%

Main factors for change

- ① Increase in electricity sales volume and price
- 2 Increase in sales volume and price



^{*1} Including the revenue from contracted transportation of natural gas and commissioned regasification of LNG

FY3/21 Forecasts (vs Aug. 11 Forecasts)

Million Yen	Previous <mark>(f)</mark> Aug.11,2020	Revised(f) Nov.10,2020	Change
Net sales	219,923	208,075	-11,848 -5%
Gross profit	23,962	26,805	+2,843 +12%
Operating loss	-7,763	-5,378	+2,385 -%
Ordinary loss	-5,429	-2,462	+2,967 -%
Loss attributable to owners of parent	-6,517	-1,900	+4,617 -%

Oil Price, Exchange Rate and Sales Price

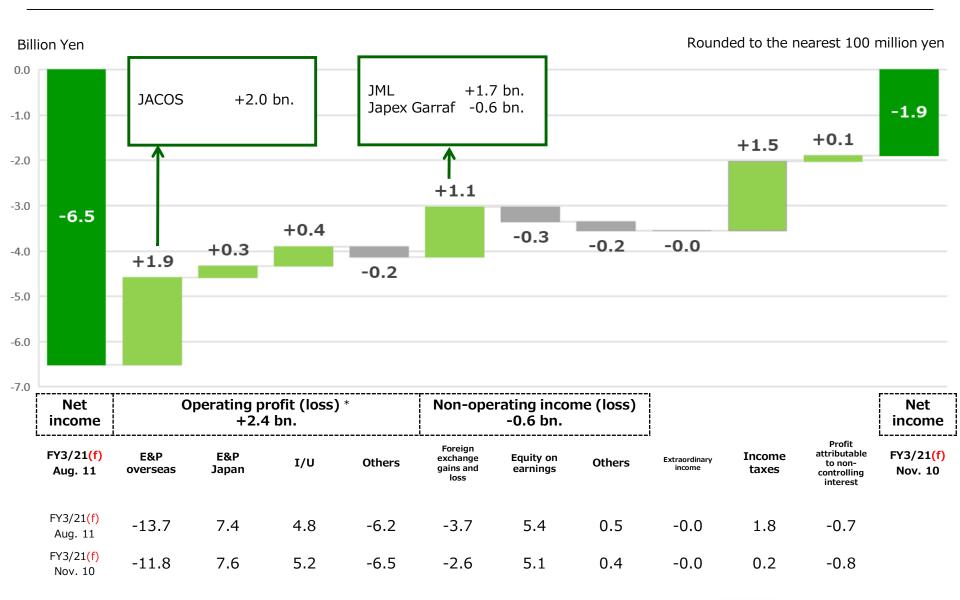
		Previous <mark>(f)</mark> Aug.11,2020	Revised(f) Nov.10,2020	Change
WTI	UCD/bbl	37.55	39.08	+1.53
Crude oil price (CIF)	USD/bbl	40.80	39.14	-1.66
Exchange rate	JPY/USD	108.01	106.65	-1.36
JACOS Diluted bitumen*1	USD/bbl	20.58	23.18	+2.60
JML Natural gas*2	CAD/mcf	2.01	2.09	+0.08

^{*1} Diluted bitumen sales price of Japan Canada Oil Sands Ltd. (Excl. Royalty)



^{*2} Natural gas sales price of JAPEX Montney Ltd. (Excl. Royalty)

Analysis of FY3/21 Net Income Forecasts (vs Aug. 11 Forecasts)



^{*} The amounts in the operating income breakdown by business segment are the figures for the Group's internal management



E&P Business Sales Forecasts for FY3/21 (Year-on-Year)

Net sales : Million Yen		FY3/20(a)			Revised(f) 10, 2020	Change			
		Sales volume	Net sales	Sales volume	Net sales Sales Voll		lume Net sales		
E&P Business	-	-	175,443	-	76,872		1 -98,570 -56%		

(Breakdown)

Crude oil		2,924	128,152	2,117	53,840		-807	-28%	-74,311	-58%
Crude oil - Japan		304	14,800	301	8,176		-3	-1%	-6,624	-45%
Crude oil - overseas*1	Thousand KL	1,123	45,372	548	13,280	2	-574	-51%	-32,092	-71%
Purchased crude oil		1,496	67,979	1,266	32,384	3	-229	-15%	-35,595	-52%
Diluted bitumen*2		1,639	45,025	1,303	20,142	4	-336	-21%	-24,883	-55%
Natural Gas - Overseas*3	Million M3	431	2,265	489	2,889		+58	+13%	+624	+28%

Main factors for change

- ①Decrease in sales volume and price of crude oil (overseas) and diluted bitumen
- 2 Decrease in sales volume and price of crude oil from Garraf Oil Field in Iraq
- 3 Decrease in sales volume and price of purchased crude oil from SODECO
- 4 Decrease in sales volume and price of diluted bitumen from the Hangingstone Lease in Canada



^{*1} Include the amounts of 3 overseas subsidiaries (Japex Garraf Ltd., JAPEX Montney Ltd. and Japex (U.S.) Corp.)

^{*2} Royalty is excluded in the net sales and price of diluted bitumen

^{*3} Include the volume of 2 overseas subsidiaries (JAPEX Montney Ltd., and Japex (U.S.) Corp.)

I/U Business Sales Forecasts for FY3/21 (Year-on-Year)

Net sales : Million Yen		FY3/20(a)		FY3/21 Revised(f) Nov. 10, 2020		Change		
Net Sales . Million felf		Sales volume	Net sales	Sales volume	Net sales	Sales volume Net sales		
Infrastructure / Utility Business	-	-	88,688	-	93,454		1 +4,765 +5%	

(Breakdown)

Natural Gas - Japan	Million M3	1,268	64,965	1,115	49,262	② -	153	-12%		-15,703	-24%
- Produced in Japan		582	-	489	-		-93	-16%		-	-
LNG	Thousand Ton	273	19,395	284	16,055	+	+11	+4%	3	-3,339	-17%
Electricity	Million kWh	110	974	2,955	23,474	4 +2,8	845 -	+2,583%	+	·22,500 +	-2,310%
Others*1	-	-	3,353	-	4,662	-		-	,	+1,308	+39%

Main factors for change

- 1 Increase in electricity sales volume.
- 2 Decrease in sales price and decrease in sales volume, mainly due to the economic stagnation by COVID-19.
- 3 Decrease in sales price.
- ④ Increase in electricity sales volume due to the commercial operation commencement of the Fukushima Natural Gas Power Plant



^{*1} Including the revenue from contracted transportation of natural gas and commissioned regasification of LNG

FY3/21 Forecasts (Year-on-Year)

Million Yen	FY3/20(a)	FY3/21 Revised(f) Nov. 10, 2020	Change
Net sales	318,822	208,075	-110,746 -35%
Gross profit	47,042	26,805	-20,237 -43%
Operating loss	14,283	-5,378	-19,662 -%
Ordinary loss	32,635	-2,462	-35,097 -%
Loss attributable to owners of parent	26,815	-1,900	-28,715 -%

Oil Price, Exchange Rate and Sales Price

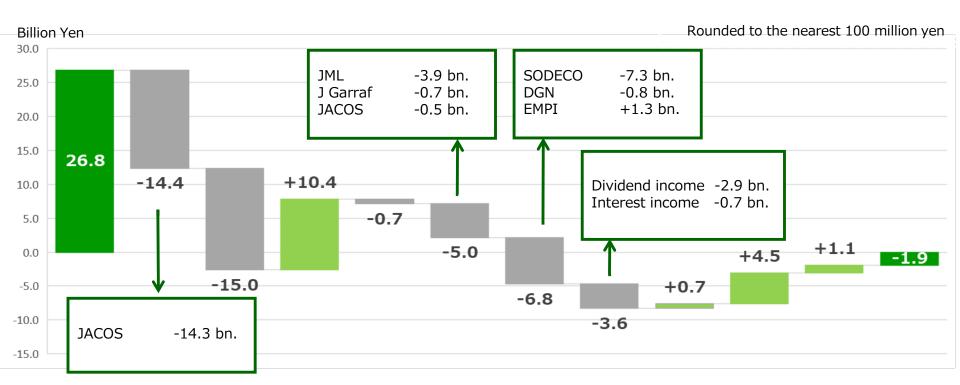
		FY3/20(a)	FY3/21 Revised(f) Nov. 10, 2020	Change
WTI	LICD/hhl	57.14	39.08	-18.06
Crude oil price (CIF)	USD/bbl	68.11	39.14	-28.97
Exchange rate	JPY/USD	109.15	106.65	-2.50
JACOS Diluted bitumen*1	USD/bbl	39.85	23.18	-16.67
JML Natural gas*2	CAD/mcf	1.77	2.09	+0.32



^{*1} Diluted bitumen sales price of Japan Canada Oil Sands Ltd. (Excl. Royalty)

^{*2} Natural gas sales price of JAPEX Montney Ltd. (Excl. Royalty)

Analysis of FY3/21 Net Income Forecasts (Year-on-Year)



Net income	0	perating p -19.	rofit (loss) 7 bn.	*	Non-ope	Non-operating income (loss) -15.4 bn.						
FY3/20 (a)	E&P overseas	E&P Japan	I/U	Others	Foreign exchange gains and loss	Equity on earnings	Others	Extraordinary income	Income taxes	Profit attributable to non- controlling interest	FY3/21(f) Nov. 10	
FY3/21(a)	2.7	22.6	-5.2	-5.8	2.4	12.0	4.0	-0.7	4.8	0.3		
FY3/21 <mark>(f)</mark> Nov. 10	-11.8	7.6	5.2	-6.5	-2.6	5.1	0.4	-0.0	0.2	-0.8		

^{*} The amounts in the operating income breakdown by business segment are the figures for the Group's internal management



Cash Flows and Debt

Million Yen	FY3/20 (a)	FY3/21 (a)	FY3/20 (a)	FY3 (I	
	1Q-2Q	1Q-2Q	Full year	Full yea	1Q-4Q
			1Q-4Q	Aug. 11	Nov. 10
Cash flows from operating activities	37,061	14,769	69,895	27,685	25,450
Depreciation	12,422	10,455	25,190	22,030	22,201
Recoverable cost (Recovery)	26,583	3,161	41,040	14,153	10,667
Cash flows from investing activities	-11,353	-813	-18,701	-29,213	-29,855
Purchase of property, plant and equipment	-2,464	-9,601	-7,566	-16,249	-15,997
Recoverable cost (Payments)	-13,865	-10,810	-30,226	-16,610	-16,175
Cash flows from financing activities	-8,435	-7,616	-13,743	-13,080	-13,049
Interest-bearing debt*1	-	-	140,848	125,111	125,111
EBITDA*2	-	-	58,295	22,191	25,002
Debt-to-EBITDA ratio	-	-	2.4	5.6	5.0



^{*1} Interest-bearing debt includes lease obligations, retirement benefit liabilities and contingent liabilities

^{*2} EBITDA is the total of operating profit, depreciation, interest and dividends received on investment cash flow

(Reference) Impact on FY3/22 Results from the Adoption of the Accounting Standard for Revenue Recognition

- ✓ The recognition of revenues for some transactions will be revised, with the adoption of "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29) from the beginning of the fiscal year ending March 31, 2022.
 - The main impact of the change in presentation of certain purchase and sales transactions for crude oil and natural gas, which are currently recorded in both net sales and cost of sales, is expected to be a change in the presentation of gross amounts to net amounts.
 - If the new standard is applied to the forecasted sales of 208.0 billion yen in the FY3/21, sales are expected to decrease by approx. 35 billion yen (see table below).
 - While "sales" and "sales volume" are down, there is no impact on operating income and net income.

Simulation of applying the new standard to the earnings forecast for the FY3/21

Billion Yen

	FY3/21	Estimated amount of		Change	Major transactions where revenu	
	Forecasts	application of the new standard	Amount	Volume	revised	
E&P Buisness	76.8	45.3	-31.5	-1,240Thousand KL	To be changed the presentation of s and sales transactions from gross to	
I/U Buisness	93.4	90.7	-2.7	-65Million m3	To be changed the presentation of s gas purchase and sales transactions	
Other	37.7	36.4	-1.3	-	To be excludes diesel fuel transaction tax, which are currently included in	
Total Net sales	208.0	172.4	-35.6			

Major transactions where revenue recognition will be revised
To be changed the presentation of some crude oil purchase and sales transactions from gross to net
To be changed the presentation of some domestic natural gas purchase and sales transactions from gross to net
To be excludes diesel fuel transaction tax and oil and gas tax, which are currently included in sales, from sales

Appendix

- 1. Net Sales
- 2. Financial Results
- 3. Price Assumptions for FY3/21 Forecasts
- 4. Sensitivities Analysis on FY3/21 Forecasts Basis (3Q-4Q)
- 5. Main Business and Major Assets
- 6. Glossary



1. Net Sales - E&P Business

Million Yen		FY3/2	20(a)			FY3/21(a)	FY3/21 <mark>(f)</mark>		
	1Q 2Q 1Q-2Q		1Q-2Q	Full year	1Q	2Q	1Q-2Q	Full	year
				1Q-4Q				Aug. 11	Nov. 10
Sales	54,133	39,284	93,417	175,443	22,904	14,642	37,547	84,379	76,872
Sales volume of Crude oil (Thousand KL)	891	578	1,469	2,924	687	438	1,126	2,529	2,117
Net sales	42,717	26,185	68,902	128,152	15,936	12,515	28,452	63,771	53,840
Sales volume of Crude oil - Japan (Thousand KL)	79	68	147	304	60	78	138	319	301
Net sales	3,997	3,374	7,371	14,800	1,800	1,926	3,726	8,980	8,176
Sales volume of Crude oil - overseas*1 (Thousand KL)	465	163	629	1,123	168	18	187	709	548
Net sales	21,737	6,981	28,719	45,372	4,393	307	4,701	16,858	13,280
Sales volume of Purchased crude oil (Thousand KL)	346	346	692	1,496	458	341	800	1,500	1,266
Net sales	16,982	15,829	32,812	67,979	9,742	10,281	20,024	37,932	32,384
Sales volume of Diluted bitumen (Thousand KL)	402	436	838	1,639	410	203	613	1,273	1,303
Net sales*2	10,689	12,696	23,385	45,025	6,258	1,499	7,757	17,807	20,142
Sales volume of Natural gas -overseas*3 (Million M3)	108	104	212	431	111	118	229	498	489
Net sales	726	403	1,129	2,265	709	627	1,336	2,800	2,889
WTI (USD/bbl)	54.90	59.82	57.51	57.14	46.17	27.94	39.59	37.55	39.08
Crude oil price (CIF) (USD/bbl) *4	68.77	69.95	69.13	68.11	44.41	33.34	38.11	40.80	39.14
Exchange rate (JPY/USD) *4	111.11	108.26	109.78	109.15	108.04	106.88	107.46	108.01	106.65
Diluted bitumen*2 (USD/bbl)	37.98	44.20	41.20	39.85	22.30	11.29	18.64	20.58	23.18
JML natural gas*5 (CAD/mcf)	2.28	1.33	1.82	1.77	2.36	1.85	2.09	2.01	2.09

^{*1} Including the amounts of 3 overseas subsidiaries (Japex Garraf Ltd., JAPEX Montney Ltd. and Japex (U.S.) Corp.)



^{*2} Royalty is excluded in the net sales and price of diluted bitumen

^{*3} Including the volume of 2 overseas subsidiaries (JAPEX Montney Ltd., and Japex (U.S.) Corp.)

^{*4} Domestic sales price average of crude oil referring to crude oil (CIF) price and its conversion exchange rate

^{*5} Gas sales price of JAPEX Montney Ltd. (Excl. Royalty)

1. Net Sales – I/U Business

	Million Yen			20(a)			FY3/21(a)		FY3/21 <mark>(f)</mark>		
		1Q	2Q 1Q-2Q		Full year	1Q	2Q	1Q-2Q	Full year		
					1Q-4Q				Aug. 11	Nov. 10	
Sales		23,171	17,131	40,303	88,688	20,997	22,985	43,982	91,725	93,454	
	Sales volume of Natural gas – Japan (Million M3)	267	266	533	1,268	248	271	520	1,125	1,115	
	Net sales	14,846	13,386	28,232	64,965	12,798	12,260	25,059	49,330	49,262	
	Sales volume of Natural gas Produced in Japan (Million M3)	137	132	270	582	109	106	216	482	489	
	Sales volume of LNG (Thousand ton)	111	38	149	273	53	41	94	291	284	
	Net sales	7,501	2,817	10,319	19,395	3,597	2,878	6,475	15,796	16,055	
	Sales volume of Electricity (Million kWh)	1	0	1	110	448	826	1,274	2,867	2,955	
	Net sales	40	31	72	974	3,493	6,548	10,042	22,055	23,474	
	Others*1	783	895	1,679	3,353	1,108	1,297	2,405	4,542	4,662	



 $^{^*1}$ Including the revenue from contracted transportation of natural gas and commissioned regasification of LNG

2. Financial Results

	Marille V		E) (2 / 2	20()			EV2/24/	FY3/21(f)		
	Million Yen		FY3/2	· '			FY3/21(a)			
		1Q	2Q	1Q-2Q	Full year 1Q-4Q	1Q	2Q	1Q-2Q	Full	year
					10, 10,				Aug. 11	Nov. 10
Net sales		93,252	69,093	162,346	318,822	51,018	47,108	98,127	219,923	208,075
E	&P Business	54,133	39,284	93,417	175,443	22,904	14,642	37,547	84,379	76,872
I	nfrastructure/Utility Business	23,171	17,131	40,303	88,688	20,997	22,985	43,982	91,725	93,454
C	Others	15,948	12,678	28,625	54,690	7,116	9,480	16,597	43,818	37,748
Cost of sales	3	80,812	58,432	139,244	271,780	48,619	40,623	89,242	195,961	181,270
Gross profit	t	12,440	10,661	23,101	47,042	2,399	6,485	8,884	23,962	26,805
Exploration 6	expenses	217	140	358	893	206	180	387	1,055	1,004
SG&A expens	ses	7,605	7,407	15,013	31,864	7,443	7,325	14,769	30,669	31,178
Operating p	profit	4,617	3,113	7,730	14,283	-5,250	-1,021	-6,271	-7,763	-5,378
Non-operation income		4,292	1,613	5,906	18,351	-4,325	3,759	-566	2,334	2,915
	Interest income	307	277	584	1,096	216	117	334	362	410
	Interest expenses	-1,237	-1,196	-2,433	-4,641	-972	-809	-1,782	-2,685	-2,574
	Dividend income	1,649	8	1,658	5,618	49	1,283	1,332	2,709	2,726
	Share of profit of entities accounted for using equity method	2,390	2,015	4,405	11,960	2,116	1,250	3,366	5,444	5,112
	Provision for overseas investment	85	85	171	342	85	85	171	342	342
	Foreign exchange gains and loss	1,099	384	1,484	2,425	-5,809	1,837	-3,971	-3,654	-2,553
	Other	-3	38	35	1,550	-10	-6	-17	-185	-547
Ordinary pr	ofit	8,909	4,726	13,636	32,635	-9,575	2,737	-6,837	-5,429	-2,462
Extraordinary income		-4	-14	-19	-731	-3	-11	-15	-28	-39
Profit before income taxes		8,905	4,712	13,617	31,903	-9,578	2,725	-6,852	-5,457	-2,501
Income taxes		-206	1,718	1,512	4,788	173	463	636	1,778	243
Profit attribut	table to non-controlling interests	159	-124	34	299	-215	-298	-514	-718	-844
Profit attrib	outable to owners of parent	8,951	3,118	12,069	26,815	-9,536	2,561	-6,975	-6,517	-1,900

2. Segment Profit

	Million Yen		FY3			FY3/21 (a)			FY3/21 (f)	
		1Q	Q 2Q 1Q-2Q		Full year	1Q	2Q	1Q-2Q	Full	year
					1Q-4Q				Aug.11	Nov. 10
_	Operating profit	5,623	3,565	9,188	18,834	790	4,558	5,348	13,218	13,878
Japan	Share of profit of entities accounted for using equity method	59	22	82	152	157	27	185	362	145
North	Operating profit	1,311	1,477	2,788	3,422	-4,223	-3,268	-7,492	-12,606	-10,374
America	Share of profit of entities accounted for using equity method	-	-	-	-	-	-	-	-	-
	Operating profit	-71	-14	-85	-164	-42	-18	-61	-156	-149
Europe	Share of profit of entities accounted for using equity method	-	-	-	-	-	-	-	-	-
Middle	Operating profit	-169	235	66	612	301	-83	217	230	101
East	Share of profit of entities accounted for using equity method	-1	0	-1	-8	-2	0	-2	-6	-4
	Operating profit	-1	0	-1	-1	-	-	-	-	-
Others*1	Share of profit of entities accounted for using equity method	2,331	1,994	4,325	11,816	1,961	1,223	3,184	5,087	4,971
Adjustments and eliminations		-2,076	-2,151	-4,227	-8,419	-2,075	-2,207	-4,283	-8,449	-8,833
Amounts on consolidated statement of income	Operating profit	4,617	3,113	7,730	14,283	-5,250	-1,021	-6,271	-7,763	-5,378

^{*1} Include the Sakhalin Oil and Gas Development Co., Ltd., Energi Mega Pratama Inc., etc.

^{*2} Mainly intersegment elimination and corporate expense.
Furthermore, Corporate expense represents mainly general and administrative expenses and experiment and research expense that are not allocated to reporting segments.

^{*3} Segment profit (loss) is reconciled to operating profit in the consolidated statements of income.

3. Price Assumptions for FY3/21 Forecasts

				20	20		2021	Full year
			JanMar.	AprJun.	JulSep.	OctDec.	JanMar.	i uli yeai
WTI	USD/bbl	Aug. 11	46.17*	28.02	36.70	35.00	-	37.55
VV 11	וטט/טטט	Nov. 10	46.17*	27.94 [*]	40.84*	36.67	-	39.08
Crude oil price (CIF)**	USD/bbl	Aug. 11	-	44.41*	40.00	40.00	40.00	40.80
crude on price (cir)	030/661	Nov. 10	-	44.41*	33.34*	40.00	40.00	39.14
Evehange rate	JPY/USD	Aug. 11	-	108.04*	108.00	108.00	108.00	108.01
Exchange rate		Nov. 10	-	108.04*	106.88*	106.00	106.00	106.65
Sales Price								
JACOS	USD/bbl	Aug. 11	22.30*	11.81	23.26	21.43	-	20.58
Diluted bitumen***	וטטוןטטו	Nov. 10	22.30 [*]	11.29*	30.21	24.56	-	23.18
JML	CAD/mcf	Aug. 11	2.36*	1.87	1.78	2.05	-	2.01
Natural gas****	CAD/mcf	Nov. 10	2.36*	1.85*	1.84	2.28	-	2.09



^{*} Actua

^{**} Domestic sales price average of crude oil referring to crude oil (CIF) price and its conversion exchange rate

^{***} Diluted bitumen sales price of Japan Canada Oil Sands Ltd. (Excl. Royalty)

^{****} Natural Gas sales price of JAPEX Montney Ltd. (Excl. Royalty)

4. Sensitivities Analysis on FY3/21 Forecasts Basis

(Period of FY3/21 3Q-4Q)

	FY3/21				on profit on Yen)			
	·		Fluctuation Operating profit		Profit(loss) attributable to owners of parent	Main factors for change Increase factor "+" / Decrease factor "()"		
	Crude oil price					+ Sales of oil and gas		
Crude oil price	(CIF) USD 40.00/bbl	Increase by 1USD/bbl	10		20	(Increase in LNG procurement cost)		
	WTI USD 38.75/bbl			65	61	+ Sales of diluted bitumen		
Evehango rato	¥106.00/USD	1 weaker yen		0	-60	+ Sales of oil and gas		
Exchange rate	¥100.00/03D	against USD	U		-60	(Increase in LNG procurement cost)		
National	CAD 2.06/mcf	Ingranca by				+ Sales of shale gas in Canada		
Natural gas price in Canada	¥79.51/CAD	Increase by 1CAD/mcf		-57	-49	(Increase in operation cost of the Hangingstone lease)		

[Assumption]

· Changes in equity method investment gain are not included in the above amount.

[•] In addition to the impact of exchange rate fluctuations shown on the above, translation adjustments of foreign-currency-denominated receivables and payables also occur. Actual profits are influenced by various other factors besides crude oil prices and exchange rates.

5. E&P Business - Major E&P Projects

Canada Oil Sands Project (Production) U.K. North Sea Seagull Project Russia Sakhalin-1 Project (Production / Development) (Development) Canada Shale Gas Project (Production / Development) Oil and Gas Fields in Japan (Production) United States Tight Oil Project Iraq Garraf Project (Production / Development) (Production / Development) Indonesia Kangean Project (Production)

Block, lease or projects in which the JAPEX Group participates



E&P Business - North America

Canada Oil Sands Project

Project company	Canada Oil Sands Co., Ltd. (CANOS) JAPEX's share 94.58% Overseas subsidiary: Japan Canada Oil Sands Ltd. (JACOS)
Block	Hangingstone Leases (Operator)
Interest	75% (JAPEX net 70.935%)
Status	Production Continuing flexible operation in line with market conditions with 20,000bbl/d level bitumen production
Gross production rate	18,000bbl/d as average of JanJun. 2020



Canada Shale Gas Project

Project company	JAPEX Montney Ltd. (JML) JAPEX's share 55%
Block	North Montney Area
Interest	10% (JAPEX net 5.5%)
Status	Production/Development Executing the development plan prioritizing the area with high economics. Working on to maximize the value and economics of the project.
Operator	Petronas Energy Canada Ltd.
Gross production rate	12,640,000M ³ /d, Approx (74,000boe/d) as average of JanJun. 2020



E&P Business - Europe/Middle East

U.K. North Sea Seagull Project

Project company	JAPEX UK E&P Ltd. JAPEX's share 100%
Block	Seagull Field
Interest	15% (JAPEX Net 15%)
Status	Development Development work in progress to commencement production at the end of 2021(Timing of achievement is unforeseeable under the Covid-19 pandemic situation)
Operator	Neptune E&P UK Limited



Iraq Garraf Project

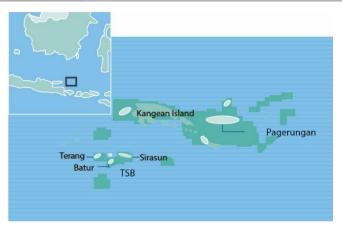
Project company	Japex Garraf Ltd. JAPEX's share 55%
Field	Garraf Oil Field
Project share	30% (JAPEX Net 16.5%)
Status	Production* and Development toward Plateau production target of 230,000 bbl/d** * Resumed production from mid-July after suspension of operations since mid-March 2020 **Under the Covid-19 pandemic situation, achievement of the plateau production target is not expected by the end of 2020
Operator	PETRONAS Carigali Iraq Holding B.V. (PCIHBV)
Gross production rate	Approx. 70,000bbl/d (Average for JanJun. 2020, excl.106 days of production suspension period)



E&P Business - Other Areas

Indonesia Kangean Project

Project company	Energi Mega Pratama Inc. JAPEX's share 25% 2 other affiliates
Block	Kangean Block
Interest	100% (JAPEX net 25%)
Status	Production
Operator	Kangean Energy Indonesia Ltd.
Gross production rate	4,950,000M ³ /d (Approx. 30,000boe/d) as average of Jan Jun. 2020



Russia Sakhalin-1 Project

Project company	Sakhalin Oil and Gas Development Co., Ltd. (SODECO) JAPEX's share 15.29%
Block	Chayvo, Odoptu and Arkutun-Dagi Fields
Interest	30% (JAPEX net 4.59%)
Status	Development/ Production
Operator	Exxon Neftegas Ltd.





E&P Business - Japan | I/U Business

E&P Business – Oil and Gas Fields in Japan

- Operating 10 oil and gas fields in Japan
 - Started crude oil production from shallow reservoir of the Yufutsu Oil and Gas Field in Hokkaido on June 2020.
- Efforts to maintain and increase domestic oil and gas production volume and reserves
 - Considering developments around the existing fields to add the short-term production volume and reserves.
 - Considering to additional E&P potential leveraging national surveys aiming to increase reserves over the mid-long term

I/U Business - Domestic Natural Gas Supply

- Supplying domestic-produced natural gas along with LNG by our domestic natural gas supply network
 - Total length over 800 km of high-pressure gas pipeline network with the Niigata-Sendai Gas Pipeline as main line.
 - LNG handling sites such as the Yufutsu LNG Receiving Terminal in Hokkaido, the Soma LNG Terminal at Fukushima, and Nihonkai LNG Co., Ltd. Niigata Terminal in Niigata.
 - LNG satellite system for supplying LNG in liquid form, utilizing various methods such as tank trucks, tanks on rail, and coastal vessel.
- Commissioned works concerning the fuel LNG of the Fukushima Natural Gas Power Plant*¹ such as receiving, storing, regasifying LNG, and supplying the regasified LNG to the power plant

I/U Business - Electric Power

- Fukushima Natural Gas Power Plant: in commercial operation (No.1: April 2020, No.2: August 2020)
- Renewable energy: Running the two mega solar projects in Hokkaido, and seeking new opportunities
 - Examining new development projects and business opportunities, particularly in large-scale offshore wind power and biomass ones.
 - Currently ongoing projects of renewable energy
 - (Tentative name) Wind power project at Noshiro-town, Mitane-town, Oga-town offshore in Akita Prefecture (North Akita)
 - (Tentative name) Wind power project at Akita central sea offshore
 - (Tentative name) Wind power project offshore Yuza-town, Yamagata Prefecture

JAPEX

^{*1} Executing operation and management work by Fukushima Gas Power Co., Ltd., invested 5 companies including JAPEX.

New Business Development

Next-generation Technology Development

■ CCS / CCUS

- CCS demonstration project in the Tomakomai area conducting by Japan CCS Co., Ltd.(JCCS): Monitoring is ongoing after reaching 300,000 tons of CO2 injection as the cumulative amount.
- "Research and development of CO₂ storage technology for safe CCS implementation" of NEDO's and demonstration project: participating in as a member of the Geological Carbon dioxide Storage Technology Research Association.

■ Technology of methane hydrate development

• Participating in offshore production test of sand-layer type methane hydrate, as a member of Japan Methane Hydrate Operating Co., Ltd.

■ Technology for deep-sea mineral resources survey

• Participating in a program of the "Developing Innovative Technologies for Exploration of Deep Sea Resources" led by JAMSTEC, which is one of the Cross-ministerial Strategic Innovation Promotion Program (SIP) Phase 2 of Cabinet Office, as a member of the Research and Development Partnership for Next-Generation Technology of Marine Resources Survey (J-MARES).

New Business Model Development

■ New LNG supply model development in Japan

- Early realization of LNG bunkering: considering the gradual introduction in the next few years according to the replacement timing of vessels, which are routed our LNG handling bases such as Hokkaido, Tohoku, and Niigata area.
- Implementation of LNG fueled trucks: Launched study groups at Hokkaido and Tohoku region.

■ LNG midstream and downstream business in overseas

- Seeking opportunities to participate in LNG bunkering businesses
- Aiming to participate in LNG related businesses, including LNG receiving terminal, satellite station, and container filling equipment

New Business Seeds

Development and supply of new energy

• Build a value chain for sustainable aviation fuel (SAF) utilizing used cooking oil as feedstock: Continuing a feasibility study

■ Solution development in field adjacent to existing business

- Considering the opportunities for development and marketing projects with our group companies and others
 - ✓ Oil related solution Marketing: Sales of a oil absorption fiber "Abura Kuraudo," developed by the venture company OLX LTD.



6. Glossary

■ Abbreviations

BOE(D) Barrels of Oil Equivalent (per Day)

CCS Carbon dioxide Capture and Storage

CCUS Carbon dioxide Capture, Utilization and Storage

CIF Cost, Insurance and Freight

FID Final Investment Decision

GHG Greenhouse Gas

HSE Health, Safety and Environment

JCC Japan Crude Cocktail

MH Methane Hydrate

RRR Reserve Replacement Ratio

SAF Sustainable Aviation Fuel

WTI West Texas Intermediate

■ Main Subsidiaries and Affiliates

JACOS Japex Canada Oil Sands Limited Canada / Oil Sands Project

Japex Garraf Japex Garraf Ltd. Iraq / Garraf Project

JML JAPEX Montney Ltd. Canada / Shale Gas Project

SODECO Sakhalin Oil & Gas Development Co., Ltd. Russia / Sakhalin-1 Project

EMPI Energi Mega Pratama Inc. Indonesia / Kangean Project

DGN Diamond Gas Nethelands B.V. Malaysia LNG Project 3 (Tiga)

FGP Fukushima Gas Power Co., Ltd. Natural gas-fired electric power generation Business



Cautionary Statement

This document contains future outlooks such as plans, forecasts, strategies, and others which are not historical fact and these are made by the management's judgement based on the obtainable information at the time of the disclosure. Actual results may significantly differ from those future outlooks due to various factors.

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Note: Abbreviations used herein are as follows:

(a) = Actual results

(f) = Forecasts

FY = Fiscal Year (FY3/21, for instance, means 12 months ending March 31, 2021)

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