

Note: The following report is an English translation of the Japanese-language original.

Consolidated Financial Results for the Fiscal Year Ended March 31, 2017 <Supplementary material>

May 12, 2017

Japan Petroleum Exploration Co., Ltd.

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Note: Abbreviations used herein are as follows:

1H = First half (1Q-2Q)

2H = Second half (3Q-4Q)

(a) = Actual results

(f) = Forecasts

FY = Fiscal Year (FY3/17, for instance, means 12 months ended March 31, 2017)

Any inquiries about the information contained herein or other Investor Relations questions are requested to be directed to:

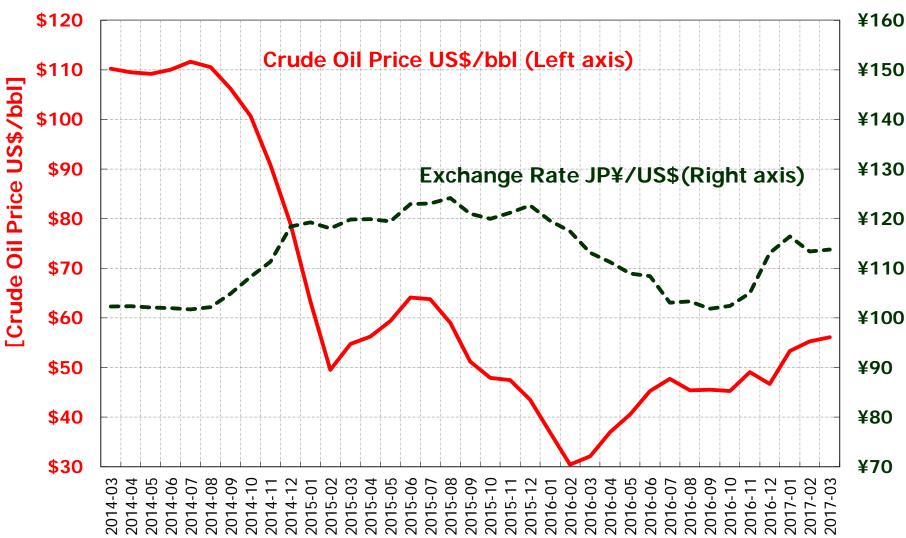
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Trends in Crude Oil Prices and Foreign Exchange Rate



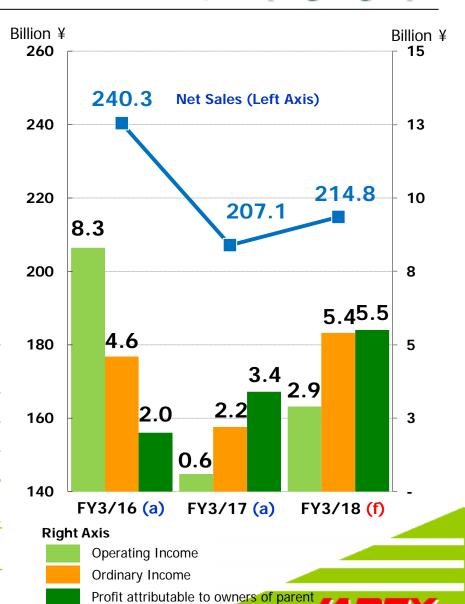
Actual Results for FY3/17 and Forecasts for FY3/18 (Highlight)

■ Actual Results for FY3/17 (vs FY3/16)

		•		-
Billion JP¥	FY3/16 (a)	FY3/17 (a)	Chan	ge
Net Sales	240.3	207.1	-33.1	-13%
Operating Income	8.3	0.6	-7.6	-91%
Ordinary Income	4.6	2.2	-2.4	-52%
Profit attributable to owners of parent	2.0	3.4	+1.3	+64%
JCC Price (US\$/bbl)	51.48	45.60	-5.88	-11%
Exchange Rate (JP¥/US\$)	121.06	108.53	-12.53	-10%

■ Forecasts for FY3/18 (vs FY3/17)

Billion JP¥	FY3/17 (a)	FY3/18 (f)	Chan	ge
Net Sales	207.1	214.8	+7.7	+3%
Operating Income	0.6	2.9	+2.3	+336%
Ordinary Income	2.2	5.4	+3.2	+144%
Profit attributable to owners of parent	3.4	5.5	+2.1	+61%
JCC Price (US\$/bbl)	45.60	50.00	+4.40	+9%
Exchange Rate (JP¥/US\$)	108.53	110.00	+1.47	+1%



Actual Results for FY3/17 (Highlight)

D.III. IDV			FY3/	17		
Billion JP¥	FY3/16 (a)	Initial Forecasts (f) (May 12, 2016)	Revised Forecasts (f) (Nov.8, 2016)	Revised Forecasts (f) (Feb.8, 2017)	(a)	
Net Sales	240.3	194.5	189.5	210.3	207.1	
Operating Income	8.3	0.4	-1.2	-0.8	0.6	
Ordinary Income	4.6	1.0	-3.7	3.5	2.2	
Profit attributable to owners of parent	2.0	1.9	-0.3	4.9	3.4	
Assumptions						
JCC Price (US\$/bbl)	51.48	45.00	43.34	45.09	45.60	
Exchange Rate (JP¥/US\$)	121.06	115.00	103.63	107.20	108.53	

- ♦ Initial Forecasts (May 2016) Revised Forecasts (November 2016) Revised Forecasts (February 2017)
- [-] Decline in selling price, Fluctuation in foreign currency exchange gains/losses (Reason for revision in November 8, 2016).
- [+] Rising selling price, Increase in crude oil sales volume from overseas, Fluctuations in foreign exchange gains/losses, Sales of real estate (Reason for revision in February 8, 2017).
- ♦ Revised Forecasts (February 2017) → Second revision (April 2017) and Actual Result (May 2017)
- [+] Rising selling price, Increase in sales volume of domestic crude oil, Improvement of income balance of domestic contracting business.
- **(-)**Decrease of crude oil sales volume from overseas, Recognizing non-operating expenses based on equity in loss of affiliates.



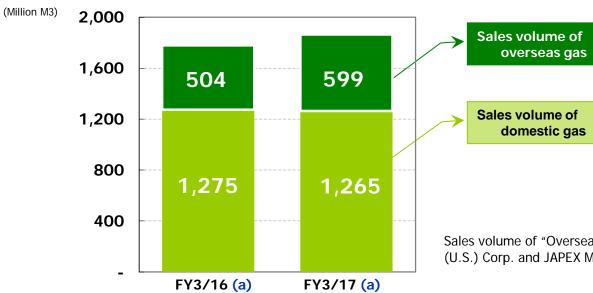
Actual Sales of Natural Gas for FY3/17 (year-on-year)

Sales volume : Million M3 Net sales : Million JP¥		FY3/16	FY3/17	Change
		Full (a)	Full (a)	Full
Notural gas	Sales volume	1,780	1,864	+84
Natural gas	Net sales	68,469	55,329	-13,139

Decline in selling price

Breakdown

Domestic gas	Sales volume	1,275	1,265	-10
(Domestically produced gas)	Sales volume	(769)	(744)	(-24)
Overseas gas	Sales volume	504	599	+ 95



Increase in shale gas sales volume in Canada

Sales volume of "Overseas gas" stated herein are amounts of Japex (U.S.) Corp. and JAPEX Montney Ltd., overseas consolidated subsidiaries.

Actual Sales of Crude Oil for FY3/17 (year-on-year)

Sales volume : Thousar Net sales : Million JP¥	nd KL	FY3/16 Full (a)	FY3/17 Full (a)	Change Full
Omide ell	Sales volume	3,233	2,762	-470
Crude oil	Net sales	102,918	82,098	-20,820
Breakdown				
Domestic crude oil (*)	Sales volume	340	301	-38
Domestic crude oii (*)	Net sales	13,815	10,273	-3,54
O	Sales volume	1,616	1,181	-434
Overseas crude oil (**)	Net sales	48,384	28,653	-19,730
Di. (4.4.4)	Sales volume	306	91	-214
Bitumen (***)	Net sales	4,894	669	-4,225
Assumptions				
JCC price	US\$/bbl	51.48	45.60	-5.88
Bitumen price (***)	US\$/bbl	21.05	9.94	-11.11
Exchange rate	JP¥ / US\$	121.06	108.53	-12.53

Decrease in crude oil sales volume from Garraf Oil Field, Iraq.

Decrease in sales volume due to the temporary suspension of the production operation at the Hangingstone Demonstration area in Canada.



Sales volume and net sales of "Domestic crude oil" stated herein do not include purchased crude oil.

^(**) Sales volume and net sales of "Overseas crude oil" stated herein are amounts of 3 overseas subsidiaries (Japex (U.S.) Corp., JAPEX Montney Ltd. and Japex Garraf Ltd.).

^(***) Royalty is excluded in the net sales and price of Bitumen.

Actual Results for FY3/17 (year-on-year)

Million JP¥	FY3/16 (a)	FY3/17 (a)	Change
Net sales	240,302	207,130	-33,171
Gross profit	47,279	32,172	-15,107
Exploration expenses	6,516	1,512	-5,003
SG&A expenses	32,426	29,975	-2,451
Operating income (loss)	8,336	685	-7,651
Non-operating income (expenses)	-3,684	1,537	+5,221
Ordinary income (loss)	4,652	2,222	-2,429
Extraordinary income (loss)	-3,143	970	+4,113
Income taxes	6,388	1,642	-4,746
Profit (loss) attributable to non-controlling interests	-6,970	-1,892	+5,077
Profit (loss) attributable to owners of parent	2,090	3,443	+1,352

Main factors for change
Increase factor (+) / Decreasing factor (-)

Gross profit

Domestic crude oil and natural gas - ¥7.0 billion

Overseas consolidated subsidiaries - ¥7.0 billion

Reduction of consignment revenue - ¥2.8 billion

Other + ¥1.4 billion

Exploration expenses

Reduction of domestic exploration + ¥1.4 billion Reduction of overseas exploration + ¥3.5 billion

SG&A expenses

Reduction of G&A expenses of JAPEX (Non-consolidated) + ¥0.5 billion

Decrease in domestic selling expenses + ¥2.5 billion

Non-operating income (expenses)

Equity in earnings of affiliates - ¥5.8 billion

Foreign currency translation adjustments on debt,
foreign currency exchange gains and losses

Losses ¥8.8 billion (FY3/16)→ Gains ¥3.4 billion (FY3/17)

+ ¥ 12.2 billion

Extraordinary income (loss)

Decrease in FY3/16 impairment loss + ¥3.0 billion Sales of real estate + ¥0.8 billion



Full Year Forecasts for FY3/18

[Assumptions for Crude Oil Prices and Exchange Rate]

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				Upper: from January 2016 to March 2017. Lower: from January 2017 to March 2018.				Full
			JanMar.	AprJun.	JulSep.	OctDec.	JanMar.	year
ICC price	US\$/bbl	2016(a)		37.17	45.92	46.72	52.00	45.60
JCC price	JCC price US\$/bbl	2017(f)		50.00	50.00	50.00	50.00	50.00
Exchange rate		2016(a)		110.71	105.32	103.24	114.38	108.53
Lacitative rate	0F #/ U3\$	2017 <mark>(f)</mark>		110.00	110.00	110.00	110.00	110.00
JACOS	US\$/bbl	2016(a)	7.12	16.95	-	-		9.94
Bitumen		2017(f)	-	-	-	-		-
JACOS	US\$/bbl	2016(a)	-	-	-	-		-
Diluted bitumen		2017(f)	-	-	33.78	33.65		33.81
JML	C\$/mcf	2016(a)	1.58	1.36	2.20	2.73		1.95
Gas	Oψ/THUI	2017(f)	2.23	2.23	2.23	2.23		2.23

- 1. "JACOS Bitumen" stated herein bitumen selling price of Japan Canada Oil Sands Ltd. (Deduction of Royalty). Assuming a temporary suspension of the production operation at the Hangingstone Demonstration Project area from May 2016, not estimate FY3/18 sales.
- "JACOS Diluted bitumen" stated herein diluted bitumen selling price of Japan Canada Oil Sands Ltd. (Deduction of Royalty).
 Assuming a commencement of production operation at the "Hangingstone expansion area" from the middle of 2017, estimate 2H sales.
- 3. "JML Gas" stated herein gas selling price of JAPEX Montney Ltd. (Deduction of Royalty)



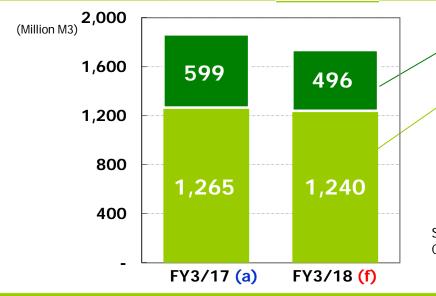
Natural Gas Sales Forecasts for FY3/18

Sales volume : Million M3 Net sales : Million JP¥		FY3/17 Full (a)	FY3/18 Full (f)	Change Full
Notural acc	Sales volume	1,864	1,736	-129
Natural gas :	Net sales	55,329	56,572	+1,242

Rising selling price

Breakdown

Domestic gas	Sales volume	1,265	1,240	-26
(Domestically produced gas)	Sales volume	(744)	(713)	(-32)
Overseas gas	Sales volume	599	496	-103



Sales volume of overseas gas

Sales volume of domestic gas

Reduction in shale gas sales volume in Canada

Sales volume of "Overseas gas" stated herein are amounts of Japex (U.S.) Corp. and JAPEX Montney Ltd., overseas consolidated subsidiaries.



Crude Oil Sales Forecasts for FY3/18

Sales volume : Thousa	and KL	FY3/17	FY3/18	Change
Net sales : Million JP¥		Full (a)	Full (f)	Full
Country	Sales volume	2,762	2,898	+136
Crude oil	Net sales	82,098	93,230	+11,132
Breakdown				
Domestic crude oil (*)	Sales volume	301	271	-31
Domestic crade on ()	Net sales	10,273	9,993	-281
Overseas crude oil (**)	Sales volume	1,181	1,329	+147
Overseas crade on ()	Net sales	28,653	40,501	+11,848
Bitumen (***)	Sales volume	91	_	-91
bituilleii ()	Net sales	669	_	-669
Diluted bitumen (****)	Sales volume	_	339	+339
Diluted bitumen ()	Net sales	_	7,929	+7,929
Assumptions				
JCC price	US\$/bbl	45.60	50.00	+4.40
Bitumen price (***)	US\$/bbl	9.94	_	-9.94
Diluted bitumen (****)	US\$/bbl	_	33.81	+33.81
Exchange rate	JP¥ /US\$	108.53	110.00	+1.47

Rising selling price

Increase in crude oil sales volume from Garraf Oil Field, Iraq.

Decrease in sales volume due to the temporary suspension of the production operation at the Hangingstone Demonstration area in Canada.

Increase sales volume because of the commencement of production operation at the Hangingstone Expansion Project in Canada.

- (*) Sales volume and net sales of "Domestic crude oil" stated herein do not include purchased crude oil.
- (**) Sales volume and net sales of "Overseas crude oil" stated herein are amounts of 3 overseas subsidiaries (Japex (U.S.) Corp., JAPEX Montney Ltd. and Japex Garraf Ltd.).
- (***),(****) Royalty is excluded in the net sales and price of both Bitumen and Diluted bitumen.



Forecasts for FY3/18

Million JP¥	FY3/17	FY3/18	Change
Willion JP#	(a)	(f)	Change
Net sales	207,130	214,878	+7,747
Gross profit	32,172	32,660	+487
Exploration expenses	1,512	1,373	-140
SG&A expenses	29,975	28,300	-1,675 -
Operating income (loss)	685	2,988	+2,303
Non-operating income (expenses)	1,537	2,437	+900
Ordinary income (loss)	2,222	5,424	+3,202
Extraordinary income (loss)	970	-31	-1,002
Income taxes	1,642	2,301	+659
Profit (loss) attributable to non- controlling interests	-1,892	-2,472	-579
Profit (loss) attributable to owners of parent	3,443	5,564	+2,121

Main factors for change
Increase factor (+) / Decreasing factor (-)

Gross profit

Domestic crude oil and natural gas - \$2.0 billion Overseas consolidated subsidiaries + \$3.5 billion Other - \$1.6 billion

SG&A expenses

Reduction of G&A expenses of JAPEX (Nonconsolidated) + ¥1.0 billion

Non-operating income (expenses)

Equity in earnings of affiliates - ¥5.6 billion

Foreign currency translation adjustments on debt, foreign currency exchange gains and losses

Gains ¥3.4 billion (FY3/17)→ Gains ¥0 billion (FY3/18)

- ¥ 3.4 billion

Extraordinary income (loss)

Sales of real estate in FY3/17 - ¥0.8 billion



Assumptions and Impact on Profits

Accumptions	JCC price		Exchange rate		Canadian gas prices	
Assumptions	US\$50.00/bbl		JP¥110.00 / US\$		C\$2.23/mcf (JP¥85.00/C\$)	
FY3/18 Impact on Profits	US\$1/bbl increase in JCC prices would push profits up by		A weakening in JP¥1/US\$ exchange rates would push profits up by		C\$1/mcf increase in gas prices would push profits up by	
Operating income	JP¥ 530 million		JP¥ 230 million		JP¥ 1,740 million	
Profit (loss) attributable to owners of parent	JP¥ 380 million		JP¥ 130 million		JP¥ 760 million	
Assumptions		FY3/17	FY3/18			
		Full (a)	Full (f)	Ch	ange	
JCC price	US\$/bbl	45.60	50.00		+4.40	
Exchange rate	JP¥/US\$	108.53	110.00		+1.47	
Canadian gas prices	C\$/mcf	1.95	2.23		+0.28	

Note: In addition to the impact of exchange rate fluctuations shown on the above, translation adjustments of foreign-currency-denominated receivables and payables also occur.

Actual profits are influenced by a variety of other factors besides crude oil prices and exchange rates.

