

Note: The following report is an English translation of the Japanese-language original.

# Consolidated Financial Results for the Six Months Ended September 30, 2014 <a href="Supplementary Material">Supplementary Material</a>>

November 7, 2014

Japan Petroleum Exploration Co., Ltd.

## **Cautionary Statement**

Any information contained herein with respect to JAPEX's plans, estimates, strategies and other statements that are not historical facts are forward-looking statements about the future performance of JAPEX. Readers should be aware that actual results and events may differ substantially from these projections due to various factors.

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Note: Abbreviations used herein are as follows:

1H = First half (1Q-2Q)

2H = Second half (3Q-4Q)

(a) = Actual result

(e) = Estimate

FY = Fiscal Year (FY2014, for instance, means 12 months ended March 31, 2014)

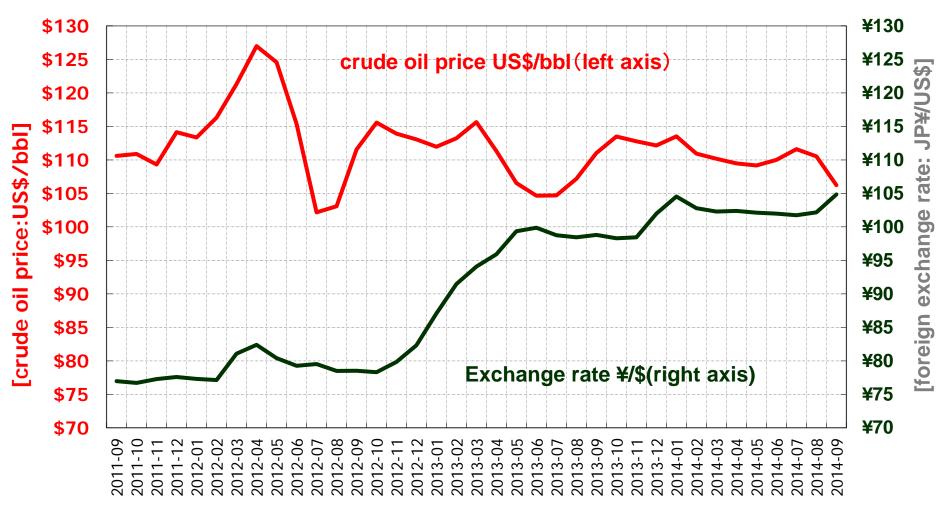
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#### Trends in Crude Oil Prices and Foreign Exchange Rate



Japan Crude Cocktail (JCC) Price in the first 10 days of October 2014 on a prompt report basis: US\$ 102.81/bbl JP¥ 108.49/US\$



# **Revised Estimates for FY2015 (Highlight)**

	FY2014		FY	Change			
Billion ¥	Full (a)	Initial Estimate 1H <mark>(e)</mark> May12'14①	1H (a) ②	Initial Estimate Full (e) May12'14(3)	Revised Estimate Full (e) Nov.7'14(4)	1H (②-①)	Full ( <b>④</b> -③)
Net sales	276.5	157.5	146.8	323.6	324.3	▲10.6	+0.7
Operating income	24.6	14.3	15.1	33.0	34.6	+0.7	+1.6
Ordinary income	43.8	20.1	24.7	41.4	48.8	+4.5	+7.3
Net income (loss)	29.0	13.5	18.8	27.3	35.3	+5.2	+7.9
JCC price US\$/bbl	110.51	100.00	110.06	100.00	101.27	+10.06	+1.27
Exchange rate Yen/bbl	99.31	100.00	102.13	100.00	103.43	+2.13	+3.43
Bitumen price CA\$/bbl	51.67	54.42	58.93	54.15	58.16	+4.51	+4.01
Exchange rate Yen/CA\$	98.42	95.00	95.04	95.00	95.00	+0.04	_
Davised Estimate							

Revised Estimate Full (e) Nov.7'14		1Q (a)	2Q (a)	3Q (e)	4Q <b>(e)</b>
JCC price	JCC price US\$/bbl		110.70	100.00	85.00
Exchange rate	Yen/US\$	102.27	101.96	105.00	105.00

## **Actual Financial Results for 1H FY2015 (Summary)**

Billion ¥	FY2014 1H (a)	FY2015 1H (e) (May12 '14)	FY2015 1H (a)	change vs Initial Estimate %	Billion 175	D.III.	on ¥ <b>35</b>
Net Sales	120.2	157.5	146.8	<b>▲</b> 6%	150	146.8	30
Operating income	11.5	14.3	15.1	+5%	405	120.2	0.5
Ordinary income	19.9	20.1	24.7	+22%	125	Operating income Ordinary income	25
Net income	15.8	13.5	18.8	+38%	100	Net income	20
JCC price US\$/bbl	108.53	100.00	110.06	-	75	20.1	15
Exchange rate JP¥/US\$	97.58	100.00	102.13		50	14.3	10
Bitumen price CA\$/bbl	52.22	54.42	58.93		30	11.5	10
Exchange rate JP¥/CA\$	94.01	95.00	95.04	-	25		5
☐ Operating income + ☐ Ordinary income +	ce with initial es ¥10.6 billion ¥ 0.7 billion ¥ 4.5 billion Ed •¥ 5.2 billion			3.8 billion	0	FY2014 1H(a) FY2015 1H(e) FY2015 1H(a)	0

# Actual Sales of Natural Gas in 1H FY2015 (vs FY2014)

						Overs	eas produced gas
Sales volume : Net sales : Millio		FY2014 1H (a)	FY2015 1H (a)	change	Million M3		Domestically produced gas
Natural gas	Sales volume	614	775	+ 160		37	196
ivaturai yas	Net sales	31,883	37,458	+5,575	400	37	
Breakdown of nat	tural gas sales	5					
Domestically produced gas	Sales volume	408	382	<b>▲</b> 26	200	Increase in	n Sales volume of ada shale gas
Overseas produced gas	Sales volume	37	196	+ 159	_	408	382
					l	FY14 1H	FY15 1H

Sales volume of "Domestically produced gas" stated herein does not include purchased gas. "Overseas produced gas" stated herein are amounts of Japex (U.S.) Corp. and JAPEX Montney Ltd., overseas consolidated subsidiaries.

#### Actual Sales of Crude Oil in 1H FY2015 (vs FY2014)

Sales volume : Thousand KL Net sales : Million ¥		FY2014 1H(a)	FY2015 1H(a)	change
Crude oil:	Sales volume	877	1,107	+230
Crude oii:	Net sales	53,919	73,500	+19,581

#### Breakdown of equity oil

Domestically	Sales volume	188	190	+2
produced crude oil:	Net sales	12,828	13,768	+940
Overseas subsidiary	Sales volume	8	273	+265
crude oil:	Net sales	478	18,568	+18,090
Bitumen:	Sales volume	165	152	<b>▲</b> 13
Dituillen.	Net sales	5,110	5,382	+272

Rise in sales price

Commencement of sales of crude oil from Garraf oil field

Rise in sales price

#### Oil price and Exchange rate assumptions

JCC price	US\$/bbl	108.53	110.06	+ 1.53
Exchange rate	JP¥ / US\$	97.58	102.13	+ 4.55
Bitumen price	CA\$/bbl	52.22	58.93	+6.71
Exchange rate	JP¥ / CA\$	94.01	95.04	+ 1.03

Sales volume and net sales of "Domestically produced crude oil" stated herein do not include purchased crude oil. Royalty is excluded in the net sales and price of Bitumen. Sales volume and net sales of "Overseas subsidiary crude oil" stated herein are amounts of 3 overseas subsidiaries (Japex (U.S.) Corp., JAPEX Montney Ltd. and Japex Garraf Ltd.).

## **Actual Financial Results for 1H FY2015 (vs FY2014)**

	EV.004.6	<b>5</b> 1/0045		
[ Million ¥]	FY2014	FY2015	Change	Causes of increase(+) or decrease(▲
[ 111111011 + ]	1H(a)	1H(a)	onango	Gross profit
Net sales	120,281	146,850	+26,568	Domestic crude oil and natural gas ▲¥0.8billion
Gross profit	32,161	34,515	+2,354	Overseas consolidated subsidiaries +¥3.5 billion
Exploration expenses	5,723	3,260	<b>▲</b> 2,463	Exploration expenses
SG&A expenses	14,893	16,143	+1,250	Exploration expenses  Domestic exploration +3.0billion  Overseas exploration ▲0.5billion
Operating income	11,543	15,110	+3,567	
Non-operating income (expenses)	8,358	9,625	+1,267	Non-operating income (expenses)  Share of profit of entities accounted for using aguity method. 1/3.1 billion
Ordinary income	19,902	24,736	+4,834	for using equity method +¥3.1 billion  Provision for loss in
Extraordinary income (losses)	2	13	+11	overseas investment
Income taxes	3,983	4,781	+798	
Minority interests in income	38	1,095	+1,057	
Net income	15,883	18,873	+2,990	

## **Revised Estimates in FY2015 (Summary)**

[Billion ¥]	Initial Estimate Full(e)	Revise Estimat Full(e) Nov.7'1	char	Change VS Initial Estimat (%	Billion ¥ <b>6)</b> 350.0	Net Sales (left axis)		Billion¥ ⊤ 60.0
Net Sales	May12′14 323.6			<b>0.7</b> +0%		323.6 	324.3	
Operating income	33.0	34	4.6 +	1.6 +4%	300.0	right axis Operating income	· · · · · · · · · · · · · · · · · · ·	50.0
Ordinary income	41.4	48	3.8 +	<b>7.3</b> <sub>+17%</sub>		Ordinary income  Net income	48.8	
Net income	27.3	3!	5.3 +	<b>7.9</b> <sub>+29%</sub>	250.0	41.4		40.0
JCC price US\$/bbl	100.00	0 101	.27	-1.27			34 6 35.3	
Exchange rate JP¥/US\$	100.00	103	.43 +	-3.43	200.0	33.0	34.6	30.0
Bitumen price CA\$/bbl	54.1	5 58	.16	-4.01	150.0	27.3		20.0
Exchange rate JP¥/CA\$	95.00	95	.00	_				
Revised Estimate	1Q (a)	2Q (a)	3Q (e)	4Q (e)	100.0	_		10.0
JCC price US\$/bbl	109.51	110.70	100.00	85.00				
Bitumen price CA\$/bbl	56.57	61.84	55.83	59.27	50.0	Initial estimate (e)Mar.12'14	Revised estimate (e)Nov.7'14	0.0



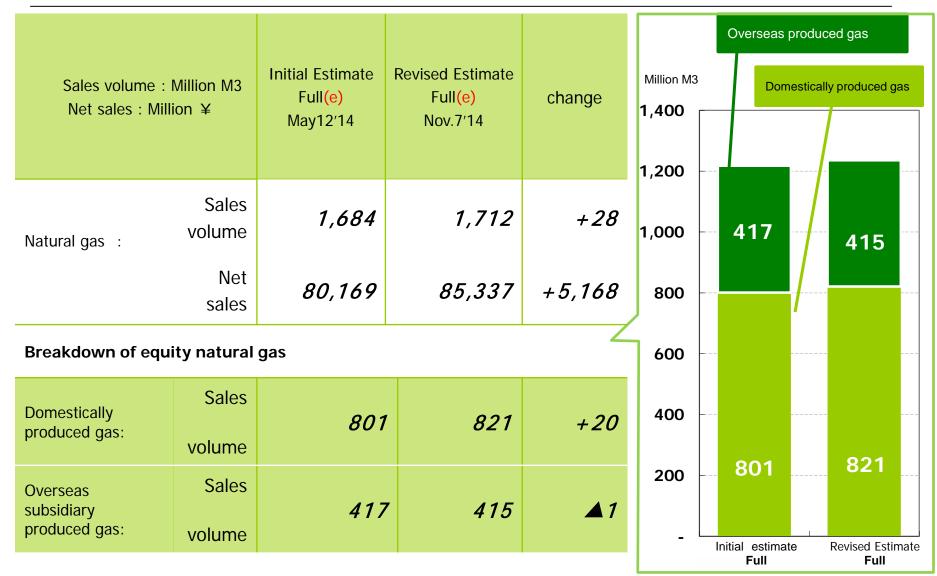
<sup>□</sup>Operating income +¥1.6 billion Gross profit +¥2.3 billion , Exploration expenses ▲¥0.8 billion

□Net income +¥7.9 billion



<sup>□</sup> Ordinary income +¥7.3 billion Share of profit of entities accounted for using equity method +¥6.2 billion

#### Revised Estimated Natural Gas Sales in FY2015 (vs Initial Estimate)



Sales volume of "Domestically produced gas" stated herein does not include purchased gas. "Overseas produced gas" stated herein are amounts of Japex (U.S.) Corp. and JAPEX Montney Ltd., overseas consolidated subsidiaries.

#### Revised Estimated Crude Oil Sales in FY2015 (vs FY2015)

Sales volume : Tho Net sales : Millio	Initial Estimate Full(e) May12'14	Revised Estimate Full(e) Nov.7'14	change	
Crudo oil.	Sales volume	2,695	2,517	<b>▲</b> 178
Crude oil:	Net sales	158,248	152,258	<b>▲</b> 5,990
Breakdown of equity oil				
Domestically produced	Sales volume	391	378	<b>▲</b> 13
crude oil:	Net sales	25,176	25,524	+348
Overseas subsidiary	Sales volume	1,223	1,059	<b>▲</b> 164
crude oil:	Net sales	73,948	63,496	▲10,452
Ditumon	Sales volume	330	330	+0
Bitumen:	Net sales	10,666	11,471	+805
Oil price and Exchange ra	te assumptions			
JCC price US\$/bbl		100.00	101.27	+1.27
Exchange rate JP¥/US\$		100.00	103.43	+3.43
Bitumen price CA\$/bbl		54.15	58.16	+4.01
Exchange rate	95.00	95.00	_	

Sales volume and net sales of "Domestically produced crude oil" stated herein do not include purchased crude oil. Royalty is excluded in the net sales and price of Bitumen. Sales volume and net sales of "Overseas subsidiary crude oil" stated herein are amounts of 3 overseas subsidiaries (Japex (U.S.) Corp., JAPEX Montney Ltd. and Japex Garraf Ltd.).

## Revised Estimate for FY2015 (vs Initial Estimate)

Million ¥	Initial Estimate Full <mark>(e)</mark> May12'14	Revised Estimate Full(e) Nov.7'14	change	Causes of increase(+) or decrease(▲)  Gross profit  Domestic crude oil and natural gas
Net sales	323,633	324,378	+745	+¥1.3billion Overseas consolidated subsidiaries
Gross profit	70,611	72,981	+2,371	+¥0.8billion
Exploration expenses	3,892	4,712	+820	
SG&A expenses	33,642	33,588	<b>▲</b> 54	Exploration expenses  Domestic exploration ▲¥0.5billion
Operating income	33,077	34,681	+1,605	Overseas exploration ▲¥0.3billion
Non-operating income	8,393	14,138	+5,745	Non-operating income (losses)
Ordinary income	41,469	48,819	+7,350	Equity in earnings +¥6.2billion Allowance for overseas
Extraordinary income	▲1	▲10	<b>▲</b> 9	investment loss ▲¥0.6billion
Income taxes	12,195	11,000	▲1,195	
Minority interests in income	1,895	2,436	+541	
Net income	27,379	35,374	+7,996	MOEY

#### Revised Estimated Natural Gas Sales in FY2015 (vs FY2014)

Sales volume : M Net sales: Millior		FY 2014 Full(a)	FY 2015 Revised Estimate Full(e) Nov.7'14	Change	Million M3 1,400 1,200	Overseas produced gas Sales volume  Domestically produced gas Sales volume
Natural	Sales volume	1,418	1,712	+293	1,000	167
gas	Net sales	71,584	85,337	+13,753	800	Increase in Sales Volume of Canada Volume gas
Breakdown o	of equity r	natural gas			600	Share
Domestically produced gas	Sales Volume	853	821	<b>▲</b> 33	400	853 821
Overseas produced gas	Sales volume	167	415	+248	-	FY2014 FY2015 Full(a) Full(e)

Sales volume of "Domestically produced gas" stated herein does not include purchased gas. "Overseas produced gas" stated herein are amounts of Japex (U.S.) Corp. and JAPEX Montney Ltd., overseas consolidated subsidiaries.

#### Revised estimated crude oil sales in FY2015 (vs FY2014)

Sales volume: Thousand sales: Million Yen	KL Net	FY 2014 Full(a)	FY 2015 Revised Estimate Full(e) Nov.7'14	Change (VS FY2014)				
Crude oil:	Sales volume	1,902	2,517	+615				
	Net sales	119,370	152,258	+32,887				
Breakdown of equity oil								
Domestically produced crude oil	Sales volume	390	378	<b>▲</b> 12				
	Net sales	27,391	25,524	<b>▲</b> 1,868				
Overseas subsidiary produced crude oil	Sales volume	280	1,059	+ 779				
	Net sales	18,070	63,496	+45,426				
Bitumen	Sales volume	342	330	<b>▲</b> 13				
	Net sales	10,962	11,471	+509				
Oil price and Exchange r	ate assumptions							
JCC price	US\$/bbl	110.51	101.27	<b>▲</b> 9.24				
Exchange rate	JP¥/US\$	99.31	103.43	+4.12				
Bitumen	CA\$/bb	51.67	58.16	+6.49				
Exchange rate	JP¥/CA\$	98.42	95.00	<b>▲</b> 3.42				

Sales volume and net sales of "Domestically produced crude oil" stated herein do not include purchased crude oil. Sales volume and net sales of "Overseas subsidiary crude oil" stated herein are amounts of Japex (U.S.) Corp., an overseas consolidated subsidiary.

# Revised Estimates for FY2015 (vs FY2014)

Million ¥	FY 2014 Full(a)	FY 2015 Revised Estimate Full(e) Nov.7'14	change
Net sales	276,588	324,378	+47,789
Gross profit	66,127	72,981	+6,853
Exploration expenses	9,800	4,712	<b>▲</b> 5,088
SG&A expenses	31,692	33,588	+1,895
Operating income	24,634	34,681	+10,047
Non-operating income	19,255	14,138	<b>▲</b> 5,117 <
Ordinary income	43,889	48,819	+4,930
Extraordinary income	▲8,305	<b>▲</b> 10	+8,296
Income taxes	5,566	11,000	+5,433
Minority interests in income	1,002	2,436	+1,433
Net income	29,015	35,374	+6,359

Causes of increase(+) or decrease(▲)

#### **Gross profit**

Domestic crude oil and natural gas +¥1.6billion Overseas consolidated subsidiaries +¥5.4billion

#### **Exploration expenses**

# Non-operating income (losses) Share of profit of entities accounted

for using equity method ▲¥2.6 billion

Provision for loss in

overseas investment ▲¥0.7 billion

other ▲ ¥1.3 billion

#### **Extraordinary income**

Impairment loss for the business assets for production operation of Yufutsu oil & gas field +¥7.9billion



#### Crude oil Price and Exchange Rate Assumptions and Impact on Profits [3Q-4Q]

		FY2014			FY2015				
		1H (a)	2H (a)	1Q-4Q(a)	1stQ(a)	2ndQ(a)	3rdQ(e)	4thQ(e)	1Q-4Q(e)
JCC price	US\$/bbl	108.53	112.33	110.51	109.51	110.70	100.00	85.00	101.27
Exchange rate	JP¥/US\$	97.58	100.84	99.31	102.27	101.96	105.00	105.00	103.43
Bitumen price	CA\$/bbl	52.22	51.16	51.67	56.57	61.84	55.83	59.27	58.16
Exchange rate	JP¥/CA\$	94.01	98.42	98.42	93.17	95.04	98.04	95.00	95.00

Bitumen (4thQ) JCC price **Exchange rate Assumption** CA\$ 59.27/bbl [30-40] 105.00JP¥/US\$ US\$ 92.43/bbl (95.00 JPY/CA\$) **US\$ 1** /bbl increase in A weakening in CAD 1/bbl increase in Impact on **Profits** crude oil prices would Yen 1/US\$ would push bitumen prices would push profits up by... [3Q-4Q] profits up by... push profits up by... (1.11 Million CA\$) **Operating** 190 Million Yen 300 Million Yen 110 Million Yen income (0.71 Million CA\$)

Note: In addition to the impact of exchange rate fluctuations shown on the above, translation adjustments of foreign-currency-denominated receivables and payables also occur. Actual profits are influenced by a variety of other factors besides crude oil prices and exchange rates.

140 Million Yen

**Net income** 

140 Million Yen

70 Million Yen