

Note: The following is an English translation of the Japanese-language original.

# Consolidated financial results for the nine months ended December 31, 2009

**February 9, 2010** 

Japan Petroleum Exploration Co., Ltd.

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Note: The following abbreviations are used within this document:

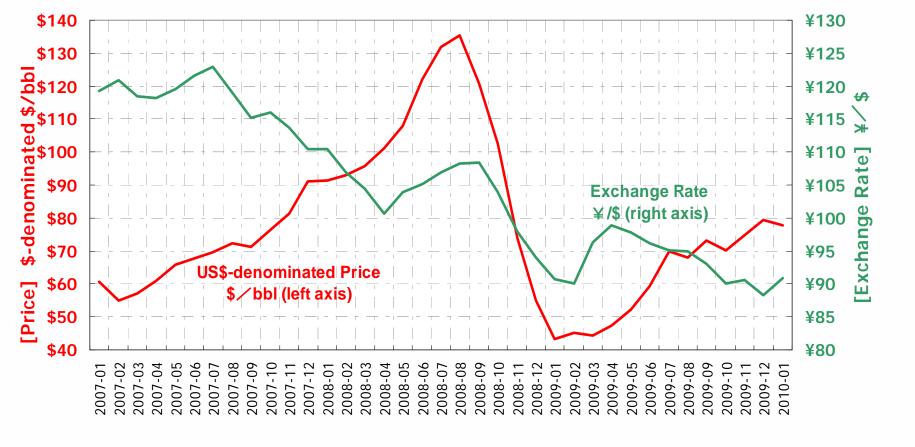
1H = First half (1Q-2Q) 2H = Second half (3Q-4Q) (a) = Actual result (e) = Estimate

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Investor Relations Group, Media & Investor Relations Department, Japan Petroleum Exploration Co., Ltd. TEL: +81(Japan)-3(Tokyo)-6268-7111

#### **Business Overview**

# **Trends in Crude oil prices and Foreign exchange rates**

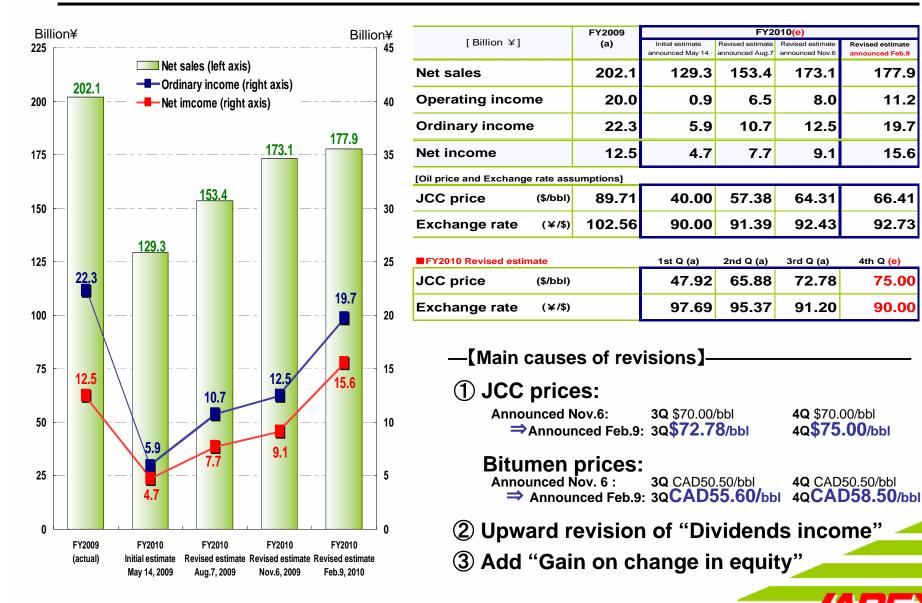


Japan Crude Cocktail (JCC) Price in the first ten days of January 2010 (prompt report basis)

\$77.64/bbl ¥90.89/\$

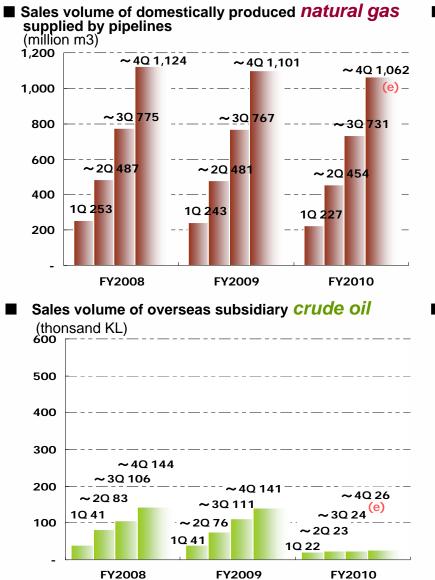
#### **Business Overview**

## Revised consolidated financial estimate for the fiscal year ending March 31, 2010

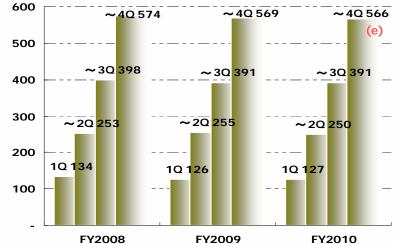


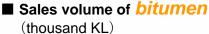
#### **Business Overview**

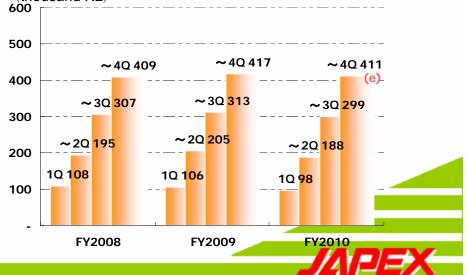
# Sales results of natural gas and equity crude oil



Sales volume of domestically produced crude oil (thousand KL)







#### **Actual Results**

# Actual sales of Crude oil

in the nine months ended December 31, 2009 (YoY comparison)

			FY08 1Q-3Q (a)	FY09 1Q-3Q (a)	FY10 1Q-3Q (a)	YoY change
Crude oil:	Sales volume	[thousand KL]	1,765	1,720	1,531	( 188)
	Net sales	[million¥]	88,781	105,819	55,270	( 50,549)
	JCC price	(\$/bbl)	69.40	108.89	62.59	( 46.30)
	Exchange rate	(¥/\$)	117.86	104.74	94.19	( 10.55)

[ Breakdown of equity oil ]						
Domestically produced crude oil:	Sales volume	[thousand KL]	398	391	391	(0)
	Net sales	[million ¥]	21,264	26,043	15,434	( 10,608)
Overseas subsidiary crude oil:	Sales volume	[thousand KL]	106	111	24	( 86)
	Net sales	[million ¥]	5,117	8,303	630	(7,672)
Bitumen:	Sales volume	[thousand KL]	307	313	299	( 13)
	Net sales	[million ¥]	7,757	14,975	7,410	(7,564)

Sales volume and Net sales of "Domestically produced crude oil" stated herein do not include purchased crude oil.

Sales volume and Net sales of "Overseas subsidiary crude oil" are the sum totals of the sales volumes and net sales reported by two overseas consolidated subsidiaries (Japex New Nanhai Ltd. and Japex (U.S.) Corp.).

### **Actual Results**

# Actual Sales of **Natural gas**

in the nine months ended December 31, 2009 (YoY comparison)

			FY08 1Q-3Q (a)	FY09 1Q-3Q (a)	FY10 1Q-3Q (a)	YoY change
Natural gas:	Sales volume Net sales	[million m3] [million¥]	<i>1,020</i> 32,726	<i>1,030</i> 36,966		
Of which, Domestically produced gas:	Sales volume	[million m3]	775	767	731	( 35)

Sales volume of "Domestically produced gas" stated herein does not include purchased gas.

## Sales volume Decreased 0.2% year on year (almost flat level)

Slowdown in industrial demand amid deteriorating economic conditions and decline in demand for local districution companies



## Increased 4.0% year on year

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**Net sales** 

Differential profit by price revisions of prior periods



## Actual Results Consolidated financial results in the nine months ended December 31, 2009 and its causes of income fluctuations (YoY comparison)

## Actual results for the nine months (consolidated)

	FY09	FY10	
[million ¥]	1Q-3Q	1Q-3Q	YoY change
[	(a)	(a)	. e i enange
Net sales			( 46,067)
Gross profit	57,184	37,023	( 20,161)
Exploration expenses	13,199	8,021	( 5,177)
SG&A expenses	24,280	22,566	( 1,714)
Operating income	19,704	6,435	( 13,268)
Non-operating income (expenses)	193	3,538	3,344
Ordinary income	19,898	9,974	( 9,924)
Extraordinary income (losses)	( 4,416)	904	5,320
Income taxes	3,968	2,050	( 1,918)
Minority interests in income	1,091	582	( 509)
Net income	10,420	8,245	( 2,175)

# ≪Causes of income fluctuations ≫ Gross profit Domestic crude oil and natural gas (¥7.3 billion)

Overseas consolidated subsidiaries (**¥12.2 billion**) breakdown: JACOS(¥5.8bn.), Japex New Nanhai (¥6.1bn.), JUS(¥0.3bn.)

#### Exploration expenses Domestic exploration Overseas exploration

า ก (¥4.7 billion) (¥0.3 billion)

SG&A expenses Special petroleum gain levy of China (¥1.8 billion)

Non-operating income (expenses)	
Loss on valuation of securities	¥1.7 billion
Foreign exchange losses	¥1.0 billion
Equity in earnings of affiliates	¥1.0 billion

Extraordinary income (losses)	
Impairment loss and loss on retirement of noncurrent assets of production wells	¥4.5 billion
Gain on change in equity	¥1.1 billion

## Revised estimate sales of **Crude oil** for the fiscal year ending March 31, (YoY Comparison)

			FY2008 1Q-4Q (a)	FY2009 1Q-4Q (a)	FY2010 Revised 1Q-3Q (a)	d estimate an 4thQ (e)	nounced Feb.9 Full(1Q-4Q) (e)	YoY change
Crude Oil:	Sales volume Net sales	[thousand KL] [million ¥]	<i>2,450</i> 128,391	<i>2,</i> 337 115,933	,	595 24,532	,	<i>( 211)</i> ( 36,131)
	JCC price Exchange rate	(\$/bbl) (¥/\$)	76.21 114.66			75.00 90.00		· · ·

[ Breakdown of equity oil ]							_	
Domestically produced crude oil:	Sales volume Net sales	[thousand KL] [million¥]	574 32,170	569 30,974		175 7,343		<i>(</i> 3) ( 8,197)
Overseas subsidiary crude oil:	Sales volume Net sales	[thousand KL] [million¥]	144 7,483	141 9,065	24 630	2 46	26 676	<i>( 115)</i> ( 8,389)
Bitumen:	Sales volume Net sales	[thousand KL] [million¥]	<i>40</i> 9 10,468	<i>417</i> 13,087		112 4,047		<i>( 6)</i> ( 1,630)

Sales volume and Net sales of "Domestically produced crude oil" stated herein do not include purchased crude oil.

Sales volume and Net sales of "Overseas subsidiary crude oil" are the sum totals of the sales volumes and net sales reported by two overseas consolidated subsidiaries (Japex New Nanhai Ltd. and Japex (U.S.) Corp.).

## Revised estimate sales of **Natural gas** for the fiscal year ending March 31, 2010 (YoY Comparison)

			FY2008 1Q-4Q (a)	FY2009 1Q-4Q (a)	FY2010 Revise 1Q-3Q (a)	d estimate <mark>ar</mark> 4thQ <mark>(e)</mark>	nounced Feb.9 Full(1Q-4Q) (e)	YoY change
Natural gas:	Sales volume Net sales	[million m3] [million ¥]	<i>1,48</i> 6 48,982	<i>1,4</i> 85 54,126	,	<i>4</i> 53 16,583	1,481 55,020	<i>( 4)</i> 894
Of which, Domestically produced gas:	Sales volume	[million m3]	1,124	1,101	731	331	1,062	( 39)

Sales volume of "Domestically produced gas" stated herein does not include purchased gas.

## Sales volume Decreased 0.3% year on year (almost flat level)

- Slowdown in industrial demand amid deteriorating economic conditions and decline in demand for local districution companies
- Start of supply to new industrial customers

## Net sales Increased 1.6% year on year

- In addition to the decrease of sales volume, the decrease of the sales prices which adopt the pricing formula linked to the Japan LNG Cocktail (JLC) price
- Differential profit by price revisions of prior periods

## Consolidated financial estimates for the fiscal year ending March 31, 2010 and its causes of income fluctuations (YoY comparison)

## Revised estimate for the FY2010

[million ¥ ]	FY09 1Q-4Q (a)	FY10 1Q-4Q (e)	YoY change
Net sales	202,127	177,851	( 24,276)
Gross profit	67,680	52,688	( 14,992)
Exploration expenses	15,352	10,427	( 4,925)
SG&A expenses	32,237	31,069	( 1,168)
Operating income	20,090	11,192	( 8,898)
Non-operating income (expenses)	2,267	8,536	6,269
Ordinary income	22,358	19,728	( 2,630)
Extraordinary income (losses)	( 5,250)	965	6,215
Income taxes	3,565	4,314	749
Minority interests in income	981	813	( 168)
Net income	12,560	15,566	3,006

«Causes of income fluctu	lations ≫
Gross profit Domestic crude oil and natural gas Overseas consolidated subsidiaries breakdown: JACOS(¥1.3bn.), Japex New Na	s ( <b>¥8.0 billion</b> )
<b>Exploration expenses</b> Domestic exploration Overseas exploration	¥5.1 billion (¥0.2 billion)
<b>SG&amp;A expenses</b> Special petroleum gain levy of Chin Depreciation expense of sales and transportation section	a ¥1.8 billion (¥0.7 billion)
<b>Non-operating income (expense</b> Dividends income Loss on valuation of securities Provision of cost of abandonment Foreign exchange losses	es) ¥2.6 billion ¥1.7 billion ¥1.3 billion ¥0.9 billion
Extraordinary income (losses) Impairment loss and loss on retirem of noncurrent assets of production Gain on change in equity	nent wells ¥4.5 billion ¥1.2 billion

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# Revised estimate sales of Crude oil

for the fiscal year ending March 31, 2010(compared with November 6, 2009 estimate)

			FY2010 Initial estimate announced May14 (e)	FY2010 Revised estimate announced Aug.7 (e)	FY2010 Revised estimate announced Nov.6 (e)	FY2010 Revise 1Q-3Q (a)	ed estimate <mark>an</mark> 4Q (e)	nounced Feb.9 Full(1Q-4Q) (e)	compared with Nov.6 estimate
Crude Oil:	Sales volume Net sales	[thousand KL] [million ¥]		2,132	2,123		595 24,532	<i>2,126</i> 79,802	3 5,019
	JCC price Exchange rate	(\$/bbl) e(¥/\$)	40.00 90.00				75.00 90.00		
[ Breakdown of equity oil ]						_			
Domestically produced crude oil:	Sales volume Net sales	[thousand KL] [million¥]	593 13,843	575 19,614		391 15,434	175 7,343	566 22,777	( 7) 694
Overseas subsidiary crude oil:	Sales volume Net sales	[thousand KL] [million¥]	21 470	26 673		24 630	2 46	26 676	0 19
Bitumen:	Sales volume Net sales	[thousand KL] [million¥]	437 6,276	406 8,903		299 7,410	112 4,047	<i>411</i> 11,457	<i>10</i> 2,041

Sales volume and Net sales of "Domestically produced crude oil" stated herein do not include purchased crude oil.

Sales volume and Net sales of "Overseas subsidiary crude oil" are the sum totals of the sales volumes and net sales reported by two overseas consolidated subsidiaries (Japex New Nanhai Ltd. and Japex (U.S.) Corp.).

## Revised estimate sales of **Natural gas** for the fiscal year ending March 31, 2010 (compared with November 6, 2009 estimate)

			FY2010 Initial estimate announced May14 (e)	FY2010 Revised estimate announced Aug.7 (e)	FY2010 Revised estimate announced Nov.6 (e)		ed estimate and 4Q (e)	nounced Feb.9 Full(1Q-4Q) (e)	compared with Nov.6 estimate
Natural gas:	Sales volume Net sales	[million m3] [million ¥]	<i>1,545</i> 53,415	<i>1,508</i> 55,604		1,028 38,437	<b>453</b> 16,583	<i>1,481</i> 55,020	13 778
Of which, Domestically produced gas:	Sales volume	[million m3]	1,128	1,071	1,040	731	331	1,062	22

Sales volume of "Domestically produced gas" stated herein does not include purchased gas.



## Increased 13 million m3 (+0.8%)

compared with the previous estimate announced on November 6, 2009

#### Net sales

## Increased ¥0.7billion (+1.4%)

compared with the previous estimate announced on November 6, 2009

Breakdown : Increase of sales volume ¥0.4 billion Increase of sales price ¥0.3 billion



## Consolidated financial estimates for the fiscal year ending March 31, 2010 and its causes of income fluctuations (compared with November 6, 2009 estimate)

#### Revised estimate for the FY2010

	FY2010 1Q-4Q		compared with				
[ million¥ ]	announced Nov.6 (e)	announced Feb.9 (e)	Nov.6 estimate	≪Causes of income fluctuations ≫ Gross profit Domestic crude oil and natural gas ¥1.2 billion Overseas consolidated subsidiaries ¥1.8 billion breakdown: JACOS ¥1.8 billion			
Net sales	173,148	177,851 52,688	4,703				
Gross profit	49,376		3,312				
Exploration expenses	9,605	10,427	823 _	Exploration expenses         Domestic exploration       ¥0.4 billion			
SG&A expenses	31,777	31,069	( 708)	Overseas exploration ¥0.3 billion			
Operating income	7,994	11,192	3,198	SG&A expenses           LNG transportation fee         (¥0.2 billion)			
Non-operating income (expenses)	4,540	8,536	3,996	Repair costs for facilities (pipelines etc.) (¥0.2 billion)			
Ordinary income	12,534	19,728	7,194	Non-operating income (expenses) Dividends income ¥4.3 billion			
Extraordinary income(losses)	( 155)	965	1,120	Foreign exchange losses (¥0.2 billion)			
Income taxes	2,633	4,314	1,681	Extraordinary income (losses)Gain on change in equity¥1.2 billion			
Minority interests in income	611	813	202				
Net income	9,135	15,566	6,431				